

[Jul-2022 Check your preparation for SAP C_C4H430_94 On-Demand Exam [Q12-Q29]



[Jul-2022 Check your preparation for SAP C_C4H430_94 On-Demand Exam Practice Exam C_C4H430_94 Realistic Dumps Verified Questions

SAP C_C4H430_94 Certification Exam Topics:

Topic Areas
Topic Details, Courses, Books
Classification and Compensation Elements > 12% Explain Compensation Elements' features and capabilities. Explain Classification Data and the relationship between Territories and Classification Data. Identify best practices when working with each of the compensation elements. C4H430 (SAP COMMISSIONS 1908) **Dashboard, Plan Communicator, and Disputes < 8%** Illustrate how to create Dispute templates, Dashboards and Documents. C4H430 (SAP COMMISSIONS 1908) **Organizational Data > 12%** Identify Organizational Data and manage effective dates and versioning to manage change of data overtime. C4H430 (SAP COMMISSIONS 1908)

NO.12 Which Workspace do you use to rename a Generic Attribute on Position records? Choose the correct answer.

- * System Preferences
- * Positions
- * Position Groups
- * Customizations

NO.13 Each Sales Rep receives 5% on each individual sale up to \$10,000. Individual sales over \$10,000 and up to \$15,000 are paid at 10%. Any individual sales over \$15,000 receive 15% commission. Which rule should you use to create this payment structure?

Choose the correct answer.

- * Bonus Incentive Rule
- * Indirect Credit Rule
- * Secondary Measurement Rule
- * Per Credit Incentive Rule

NO.14 What are some characteristics of a Position? Note: There are 2 correct Answers to this question.

- * A Position CANNOT have multiple Participants at a given time.
- * A Position CANNOT be reused.
- * A Participant can have multiple Positions at a given time.
- * A Position name does NOT have to be unique.

NO.15 Territories can be used in which of the following rules? Note: There are 2 correct Answers to this question.

- * Deposit Rules
- * Secondary Measurement Rules
- * Credit Rules
- * Primary Measurement Rules

NO.16 A Sales Rep's compensation plan stipulates that for every transaction, 2% of that transaction goes to their direct Manager. In addition, the Regional Manager receives 1% of all transactions from all Sales Reps and Managers within their given region. Which rule type should you use for this rolling relationship? Choose the correct answer.

- * Primary Measurement Rule
- * Direct Credit Rule
- * Indirect Credit Rule
- * Secondary Measurement Rule

NO.17 How are Release Periods used in Dashboard Configuration? Note: There are 3 correct Answers to this question.

- * The Administrator can release periods based on Calendars.
- * The Administrator can release periods based on Processing Units.
- * Both Administrators and Payees can release periods.
- * Payees can view Dashboards for released periods only.
- * Payees can view results prior to Pipeline completion.

NO.18 Which of the following are characteristics of Credit Types? Note: There are 2 correct Answers to this question.

- * They are used to identify credits by product or sale type.
- * They are a required field on the credit output.
- * They are an optional field within the system.
- * They are used in credits to define Territories.

NO.19 Which of the following is a best practice regarding adjusting credit values? Choose the correct answer.

- * Use a Fixed Value Variable to adjust credit values.
- * Never change an Earning Group in the Deposit Rule.
- * Perform adjustments only at the transaction level.

- * Manually adjust credit values.
- * None

NO.20 What are some best practices when working with Quotas? Note: There are 2 correct Answers to this question.

- * Re-calculate subordinate Quotas at the manager level if you change the values of the subordinates.
- * Create a Variable for each Quota you want to use.
- * Do NOT leave a Quota blank for a Position on a Plan.
- * Use Quotas only when the Quota values are the same across all Positions.

NO.21 When you update User Preferences, for what can you set up and manage specific default preferences?

Choose the correct answer.

- * All roles defined in the system
- * All user accounts using the system
- * Your user account only
- * The admin role only

NO.22 For which objects can you create a Variable? Note: There are 3 correct Answers to this question.

- * Formula
- * Territory
- * Lookup Table
- * Rate Table
- * Classifier

NO.23 What does a Deposit Rule determine? Note: There are 2 correct Answers to this question.

- * The account to deposit into
- * The aggregation of credits from transactions
- * The period to make the deposit
- * The amount of incentive earnings to deposit

NO.24 What is the purpose of a Primary Measurement rule? Choose the correct answer.

- * To determine the deposit amount
- * To calculate monthly attainment
- * To aggregate a position assignment's credits
- * To allocate classified transaction data

NO.25 What are some of the benefits of using Fixed Values? Note: There are 3 correct Answers to this question.

- * They make it easier to manage changes.
- * They allow you to view values for an entire position reporting hierarchy across multiple period types.
- * They are reusable.
- * They allow you to preset values for different periods.
- * They allow you to manage Territories for Positions.

NO.26 What is the purpose of a Reset Data Pipeline? Choose the correct answer.

- * To remove Pipeline data that is NO longer required
- * To re-run the Compensation and Pay Pipeline for the same period
- * To provide a faster version of the Deferred Reset
- * To mark data as Reset without deleting it

NO.27 Which of the following are the unique identifiers for a transaction? Choose the correct answer.

- * Order ID, Line Number, Subline Number, and Event Type
- * Order ID, Line Number, and Event Type
- * Order ID, Line Number, Subline Number, and Credit Type
- * Order ID, Line Number, Subline Number, and Compensation Date

NO.28 When would you set a termination date for a Participant record? Choose the correct answer.

- * When you want to delete a Participant from the system
- * When a Participant changes positions
- * When you NO longer want the commissions calculation to be processed
- * When a Participant NO longer works in an organization

NO.29 Which of the following are calculated during the Pipeline Pay Stage? Note: There are 2 correct Answers to this question.

- * Trial Payments
- * Final Balances
- * Trial Balances
- * Final Payments

C_C4H430_94 Exam Certification Details:

Sample Questions: SAP C_C4H430_94 Exam Sample Question Level:AssociateLanguages:English

SAP C_C4H430_94 Exam Description:

This certification test verifies the knowledge of SAP Commissions fundamentals and implementation for Consultants. It validates that the Consultant has a good sound knowledge and understanding of how to implement compensation plans. Based on that knowledge, the successful Consultant is able to apply those acquired skills to perform a variety of appropriate implementation and customization related tasks within a project team and contribute positively to the success of a project.

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