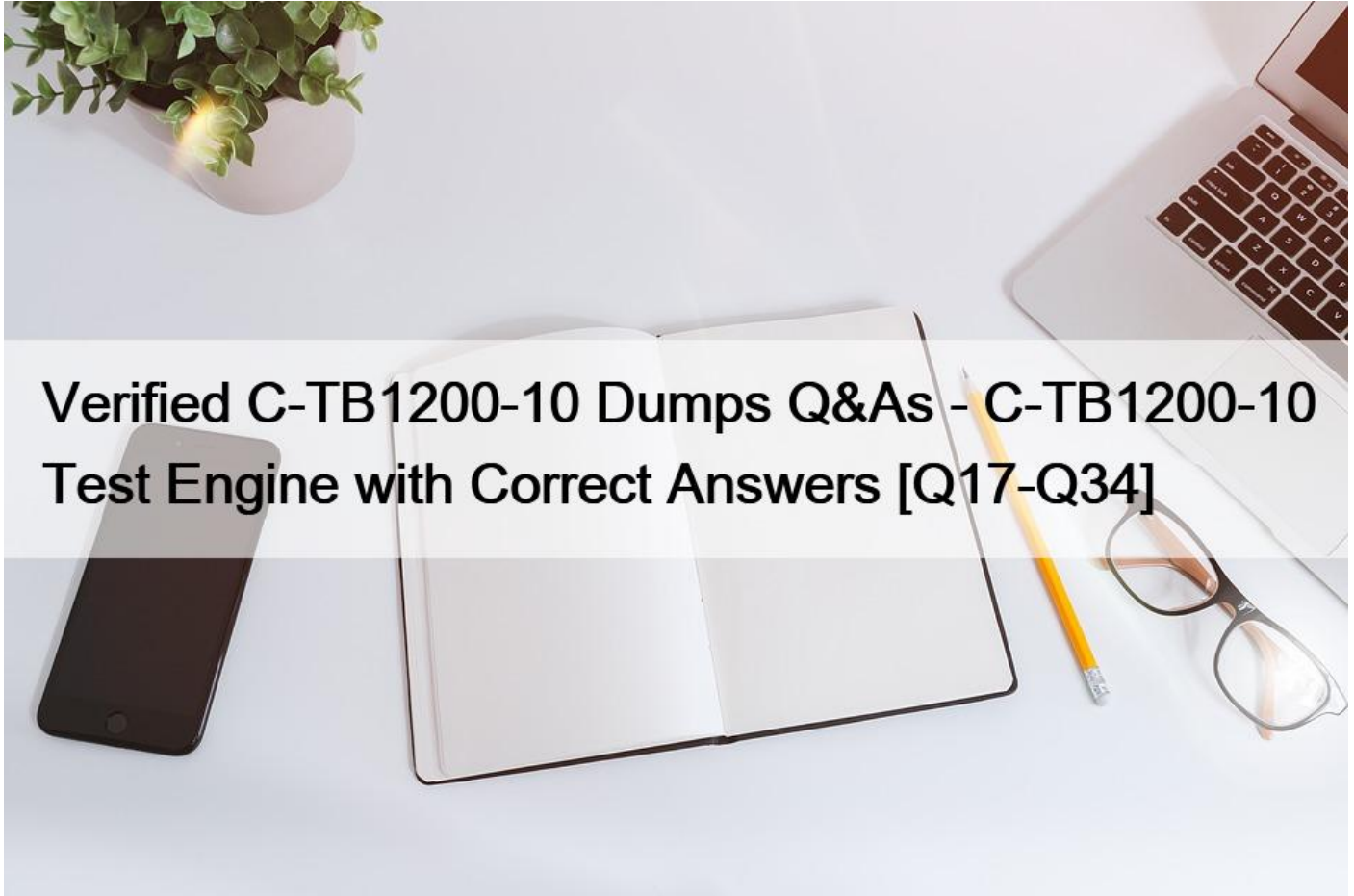


Verified C-TB1200-10 Dumps Q&As - C-TB1200-10 Test Engine with Correct Answers [Q17-Q34]



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SAP C-TB1200-10 Exam Syllabus Topics:

TopicDetailsTopic 1- Explain how to use the tools provided in the Implementation Center- Demonstrate knowledge of the business processes for sales, purchasing, warehouse managementTopic 2- Describe how to set up financials including G- L account defaults, the chart of accounts- Demonstrate the ability perform common tasks for logisticsTopic 3- Describe how to set up logistics, CRM, and service in SAP Business One- Demonstrate compliance with the SAP maintenance policyTopic 4- Demonstrate knowledge of the business processes for posting journal entries, payments- Demonstrate the ability to set up and configure a new SAP Business One companyTopic 5- SAP's implementation methodology to run a successful implementation project- Demonstrate the ability to perform common financial and banking tasks

C-TB1200-10 Exam Certification Details:

Sample Questions: SAP C-TB1200-10 Exam Sample Question Duration:180 minsExam:80 questionsCut Score:65%

QUESTION 17

A company uses the advanced G/L account determination solution. The company defined five rules for special business scenarios for selling items to different countries.

Which accounts does the system use for all other business scenarios to assign accounts to journal entries?

- * The accounts defined in the G/L determination window
- * The accounts defined in the warehouse
- * The accounts defined in the item master data
- * The accounts defined in the item group

QUESTION 18

Which of the following can influence the security level of a transaction in the Cash Flow report?

- * The due date of the transaction
- * The transaction type (origin)
- * The payment terms of the transaction
- * The amount of the transaction

QUESTION 19

A sales representative should be able to Inform a customer before adding a sales order, if the order exceeds their credit limit. Additionally the sales manager wants to be notified when a credit limit has been exceeded.

How can you Implement this? Note: There are 2 correct answers to this question.

- * Activate the credit deviation alert with the sales manager as the recipient.
- * Enable credit limit restrictions on sales orders in the general settings.
- * Define a user alert with a query to check the sales order value against the credit limit.
- * Set up an approval process for credit deviation with the sales manager as the approver.

QUESTION 20

You have just posted an A/R invoice based on a delivery. What is the effect on accounting? Note: There are 2 correct Answers to this question.

- * A credit to sales revenue account
- * A debit to customer account
- * A debit to a sales revenue account
- * A credit to cost of goods sold account

QUESTION 21

A company wants to track the performance of the caterers who they use for special events. They use a service contract with each caterer for the delivery of food at these events Each caterer is set up as a vendor and one item master is used for the service An invoice is used to pay for each event.

After each event they want to record the freshness, presentation, and quality and provide a report on each event in the purchasing manager's dashboard. You have decided to add a user-defined field for each metric.

Where would you add the user-defined fields?

- * Vendor master data
- * Service contract
- * A/P invoice
- * Item master data

QUESTION 22

There are three parts to this bin location code: M02-A14-S02

What does each part represent?

- * Part 1: Warehouse sublevel 1

Part 2: Warehouse sublevel 2

Part 3: Shelf location

- * Part 1: Warehouse sublevel 1

Part 2: Warehouse sublevel 2

Part 3: Warehouse sublevel 3

- * Part 1: Warehouse code

Part 2: Warehouse sublevel 1

Part 3: Warehouse sublevel 2

- * Part 1: Warehouse code

Part 2: Aisle location

Part 3: Attribute of the bin location

QUESTION 23

The accountant wants to see a breakdown of customers' balances by country in the financial reports.

How can this be set up and which report should be used?

- * Set up a customer group for each country, and use the balance sheet report to display the breakdown by country.
- * Set up an accounts receivable control account for each country and use the profit and loss report.
- * Set up an accounts receivable control account for each country, and use the balance sheet report.
- * Set up a customer group for each country, and use the profit and loss report to display the breakdown by country.

QUESTION 24

The user wants to automatically create and send a PDF by email when adding a sales quotation. Where can you set up the option to do this? Note: There are 2 correct Answers to this question.

- * In the print preferences
- * In the company details
- * In the user defaults
- * In the general settings

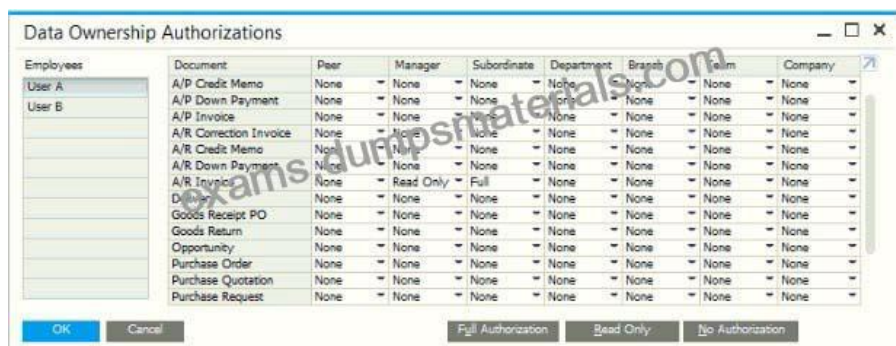
QUESTION 25

The company does NOT want to use the Payment Wizard and asks you to remove the functionality completely from all forms. How do you do this?

- * Using the form settings, hide the Payment Wizard menu.
- * In the general settings, hide the Payment Wizard function.
- * Using a UI configuration template, hide the Payment Wizard function.
- * Remove authorization to the Payment Wizard in general authorizations.

QUESTION 26

A user was assigned data ownership authorizations as shown in the attached screenshot. What will this user be able to do? Note: There are 2 correct Answers to this question.



- * View and update invoices owned by this user's manager.
- * View invoices owned by employees who report directly to this user.
- * View invoices owned by this user's manager.
- * View and update invoices owned by employees who report directly to this user.

QUESTION 27

The accountant added a new G/L account for employee bonuses. In the journal entry window, this new account does NOT appear in the list of accounts.

What could be the reason?

- * The new account is defined as relevant for cost accounting.
- * The new account was defined as a title.
- * The new account was placed in the wrong drawer.
- * The new account type is set to Other.

QUESTION 28

You sell a case of several hardware tools as a kit. Often when selling the kit, one or more tools are replaced with other items from inventory. Which type of bill of materials would you create for the kit to support this process?

- * Assembly
- * Sales
- * Template

QUESTION 29

How are defined inventory levels (such as minimum inventory requirements) considered when running the Material Requirements Planning (MRP) wizard?

- * Supply
- * Recommendations
- * Stock on Hand
- * Demand

QUESTION 30

In the Customer Receivables Aging report what is the Aging Date?

- * The due date of the transaction
- * The age interval in which the debts are distributed in the report
- * The date from which the age of the debt is calculated

QUESTION 31

An option to exclude discount groups for pricing is available in which two objects? Note: There are 2 correct Answers to this question.

- * Item Master
- * Business Partner Master
- * Marketing Document
- * Pricelist

QUESTION 32

A company uses perpetual inventory and produces items In-house that are controlled by the standard cost valuation method. The standard cost value is set to 20. During the past month, the actual cost to produce this item increased to 25 due to labor costs.

What is the effect on accounting and inventory each time this item is produced? Note: There are 2 correct answers to this question.

- * The cost difference 5 is posted to a variance account.
- * The cost of goods sold for the item will be set at 25.
- * The cost of 25 is posted to the stock account.
- * A cost of 20 is posted to the stock account.

QUESTION 33

The warehouse manager would like to accept deliveries in a designated area where initial inspection is made before allocating the goods to their storage bin location. What should be defined to implement this procedure in the system?

- * A default and enforced bin location
- * A receiving bin location
- * A drop ship warehouse

QUESTION 34

A service representative creates a service call at midnight for a customer with a contract. The contract's service level agreement specifies a resolution time of 8 hours. The service call shows a resolution deadline of noon. Why is the deadline further out than 8 hours?

- * The equipment card contains a different resolution time.
- * Resolution time calculation is affected by the hours of coverage listed in the contract.
- * The response time from the contract is added to the resolution time.
- * The time period for resolution begins once a technician is assigned.

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