

## [Oct-2022 C-ARSOR-2208 Free Sample Questions to Practice One Year Update [Q64-Q88]

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**Q64.** What activities can you perform from the Overview tab or a project when the view is set to full view instead of compact view?

Note: there are 2 correct answers to this question.

- \* Create project announcements
- \* Audit project history
- \* Manage team groups
- \* Create a follow-on project

**Q65.** You want to allow suppliers to see the lowest bid in a reverse auction. What event rule do you set?

- \* No tie bids for and: 1
- \* Must participants beat lead bid: Yes
- \* Bid rank that triggers overtime: 1
- \* Show lead bid to all participants: Yes

**Q66.** What are the different types of alternative responses available? Note: there are 3 correct answers to this question.

- \* Lots/line items
- \* Tier
- \* Pricing
- \* Bundles
- \* Terms

**Q67.** Which advantages apply to a Simple RFX? Note: there are 3 correct answers to this question.

- \* Customers can specify time periods for which they need a quote
- \* Customers can schedule Simple RFX events for materials
- \* Customers can capture pricing information on an ongoing basis
- \* Customers can use Simple RFX event within auctions
- \* Supplier can specify for how long are their quotes are valid

**Q68.** What are some of the benefits of upgrading to Direct Materials sourcing for an SAP Ariba Strategic Sourcing Suite customer?

- \* Integrate your PLM and ERP systems
- \* Improve supplier qualification
- \* Source directly from a bill of materials
- \* Eliminate home grown portals
- \* Increase fill rates

**Q69.** Which activity in the sourcing process takes place in SAP Ariba Sourcing? Please choose the correct answer.

- \* Monitor long-term supplier performance.
- \* Analyze supplier bids.
- \* Request periodic changes to supplier information.
- \* Negotiate contract terms.

**Q70.** Which of the following is recommended when exchange rates will change before an event ends, and you need to capture the price changes in the event?

- \* Allow pricing conditions to have duration periods for prices
- \* Mandate suppliers to adjust bids upon submission through alternative responses
- \* Customer administrators can update/import exchange rates in the system as they change
- \* Project owners can create new versions of the event to update the rates and republish

**Q71.** Which of the following methods can be used to add suppliers to a sourcing event? There are 2 correct answers to this question.

- \* Search for suppliers using the UI (Invite Participant button)
- \* Added automatically from a test event
- \* Added automatically from an SAP Ariba Discovery posting
- \* Added manually via Excel import

**Q72.** When should a customer identify the resources for each role on the client deployment team?

- \* As part of the kickoff meeting
- \* After the project charter is complete
- \* Any time before the design is complete
- \* During the pre-kickoff phase

**Q73.** How do suppliers bid in a Dutch reverse auction?

- \* They submit technical qualifications only with no pricing data
- \* They watch the buyer increase the price periodically and bid at their lowest acceptable price
- \* They read the buyer's specifications and submit their best price
- \* They submit progressively lower bids to beat their competitors

**Q74.** Question 26: What type of lot strategy should be used if you want to collect bids on the lots as quickly as possible?

- \* Staggered
- \* Dutch
- \* Parallel
- \* Serial

**Q75.** Which of the following integration options leverages comma-separated values(CSV) upload over HTTPS?

- \* SAP direct connectivity
- \* Mediated connectivity (Customer middleware)
- \* Batch file channel transfer with the integration toolkit (ITK)
- \* Web services (SOAP)

**Q76.** Which requirements must be met before you can use custom offline bidding? Note: there are 3 correct answers to this question.

- \* Notifications will need to be enabled
- \* Content items must be set for offline responses
- \* Alternative responses must be enabled
- \* The template must be published and set to allow offline responses
- \* The event must have bidding rules enabled for offline responses

**Q77.** Who benefits from the online communication in SAP Ariba Sourcing?

- \* Sourcing stakeholders
- \* Requisitioners
- \* Sourcing managers;
- \* Invoice managers
- \* Suppliers;

**Q78.** Where can you access tasks that have been assigned to you? Note: there are 3 correct answers to this question.

- \* To-Do portlet
- \* Manage > My task
- \* Dashboard calendar
- \* Manage > to do
- \* Manager > Personal workspace

**Q79.** Which of the following event templates should be used when sourcing a commodity product that is a subject to frequent price fluctuations, and where participants bid in discounts relative to a baseline?

- \* Index-based auction
- \* Traffic light auction
- \* Total cost auction
- \* Reverse auction with a bid transformation

**Q80.** Which event timing is represented by the attached graphic?

- \* Serial
- \* Parallel
- \* Dutch
- \* Staggered

**Q81.** What data is shared between all SAP Ariba modules?

- \* Units of measure
- \* Documents

- \* Teams
- \* Groups
- \* Commodity codes

**Q82.** When you manage event templates (rankjead bid, etc.) which of the following ruletypes controls the visibility of participant information?

- \* Bid agreement rules
- \* Market feedback rules
- \* Supplier eligibility criteria
- \* Bidding rules

**Q83.** What is under the 'Create' menu of the content step of the sourcing event? Note: there are 3 correct answers to this question.

- \* Line item B- Attachment
- \* Section
- \* Term
- \* Custom offline bid sheet

**Q84.** What grading feature allows you to change scores submitted by teamgraders?

- \* Pre-grading
- \* Review for team grading
- \* Blind grading
- \* Adjust grades for consensus

**Q85.** In the context of a BOM quote, which option should be used to enable suppliers to provide bids for certain materials only?

- \* Active part types
- \* Visible part types
- \* Quotable part types
- \* Material part types

**Q86.** When is the Ariba review button available? Note: there are 2 correct answers to this question.

- \* After publishing, while monitoring
- \* On the summary step before publish
- \* When a test event is set to YES
- \* When the event is in draft status

**Q87.** What are the goals of the testing phase?

- \* Verify the configuration in test and production sites
- \* Ensure that the customers end users are fully trained on SAP Ariba Sourcing
- \* Verify that core SAP Ariba functions are working
- \* Validate the customer uniques configuration

**Q88.** Which of the following tasks must have an associated document?

- \* Approval
- \* Review
- \* ToDo
- \* Notification

### SAP C-ARSOR-2208 Exam Syllabus Topics:

TopicDetailsTopic 1- Describe a sourcing project, including approval rules and sourcing requests- Create and manage an auction  
Topic 2- Define auction types, explain the business case for auctions- Event Management: Advanced FeaturesTopic 3- Configure workflows, projects and tasks and manage data- Project Creation and ManagementTopic 4- Define the different types of events available in SAP Ariba Sourcing and set up a new event- Conditional content and global events

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