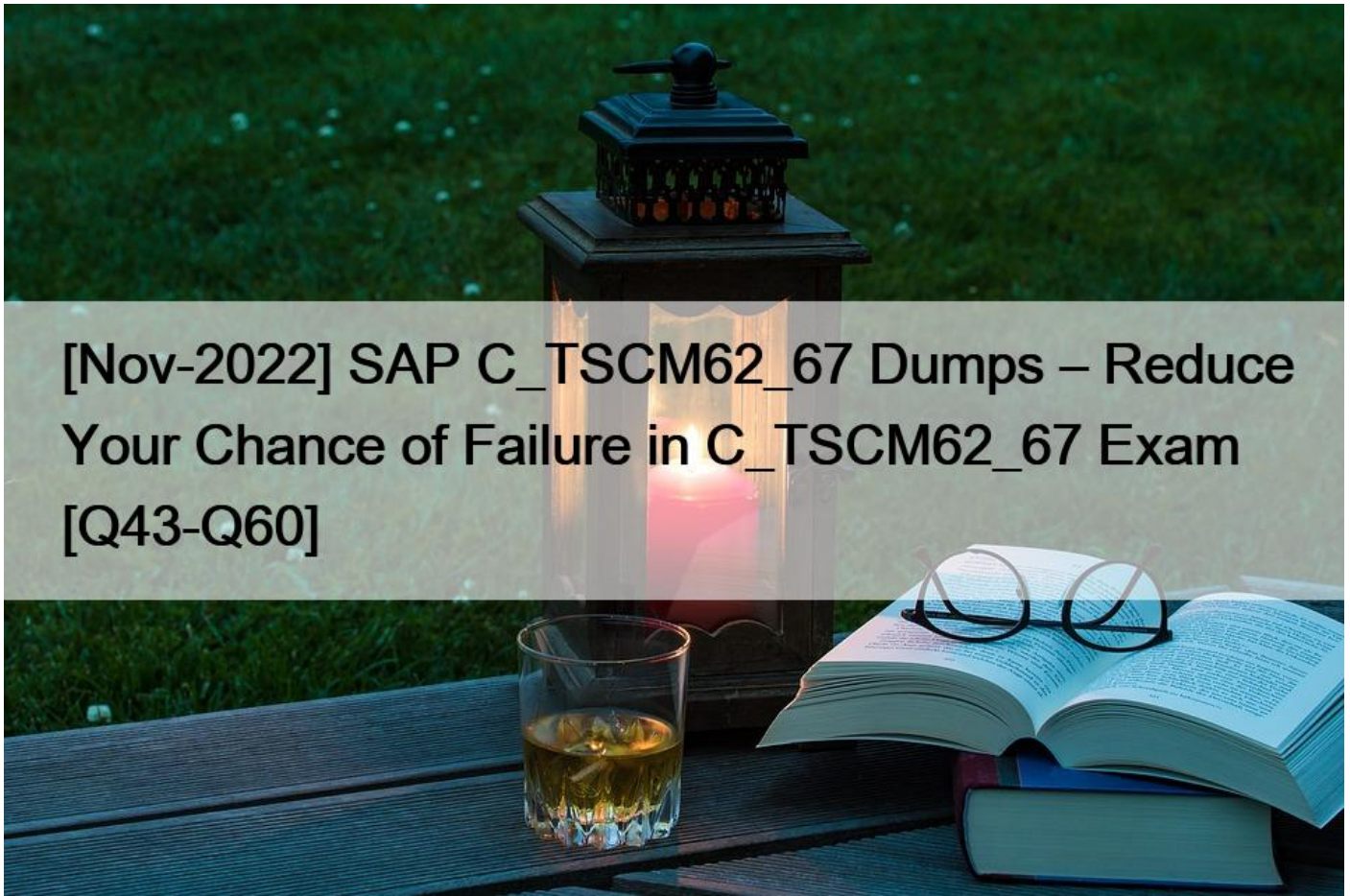# [Nov-2022 SAP C_TSCM62_67 Dumps ? Reduce Your Chance of Failure in C_TSCM62_67 Exam [Q43-Q60

[Nov-2022 SAP C_TSCM62_67 Dumps – Reduce Your Chance of Failure in C_TSCM62_67 Exam To help you achieve your ultimate goal, we suggest the actual SAP C_TSCM62_67 dumps for your SAP Certified Application Associate - Sales and Distribution, ERP 6.0 EhP7 exam preparation to use as your guideline. NEW QUESTION 43

Business area can be determined in sales through… There are 3 correct answers to this question.
* Plant and item division
* Distribution channel and plant
* Sales organization, distribution channel and plant
* Sales area
* Sales organization, distribution channel and item division.

NEW QUESTION 44

You want to restrict the materials a customer can order.

What do you use to achieve this?
* Material listing

* Product hierarchy
* Material group
* Assortment module

NEW QUESTION 45

What is controlled by the configuration of the billing type? Please choose the correct answer.
* Whether a billing plan is determined when using this billing type
* How account determination takes place
* Whether order-related billing is supported when using this billing type
* How the item category within the billing document is determined

NEW QUESTION 46

You have maintained condition records for a sales discount on different levels. If multiple condition records for this discount are found within a sales order, only the best condition for the customer should be active.

How do you implement this business requirement?
* Use group conditions.
* Use a reference condition type.
* Use hierarchy accesses.
* Use condition exclusion.

NEW QUESTION 47

ZTXT is a text ID that appears on the billing document header. The customer requires that the text field is copied from the delivery document. Where is this setup? Please choose the correct answer.
* In the Delivery document type
* In the customer master, set the ‘copy from delivery text’ flag
* In the Delivery to Billing copy control screen
* In the Billing document type

NEW QUESTION 48

Which of these components is included in SAP Solution Manager?
* Master data management
* SAP NetWeaver Business Warehouse
* Enterprise Search
* Service Desk

NEW QUESTION 49

You are asked to set the system in such a way that it can automatically search for available quotations for customers when sales order items are entered.

What do you have to do to make this happen?
* Set the quotation messages function in the quotation sales document type.
* Set the completion rule in the item category for the quotation.
* Set the quotation messages function in the sales order document type.
* List the reference document number field in the incompleteness procedure for the sales order item category.

NEW QUESTION 50

Which of the following is used to determine item category WKN (Value Contract Item) for general value contracts (WK1)?
* Sales document type WK1 and material group VC (Value contract)
* Sales document type WK1 and value contract material WKM1
* Sales document type WK1 and item usage VCTR (Value contract)
* Sales document type WK1 and item category group NORM

NEW QUESTION 51

How are Enterprise Services (ES) for the SAP Business Suite made available to the customer?
* Via Enhancement Packages
* Via Add-ons
* Via Support Packages
* Via Best Practices

NEW QUESTION 52

Which of the following is a prerequisite for using billing plans with down payments in an integrated SD-FI process?
* The requested down payment is determined as a separate item in the sales order by using item category determination.
* The standard billing type F2 must be used in the billing plan for the down payment.
* A sales order must be created with a milestone billing plan that contains the required down payment billing type and date.
* A sales order must be created with an installment plan that uses terms of payment to control the down payment.

NEW QUESTION 53

Which of the following statements relating to the free goods configuration is correct? Please choose the correct answer.
* The free goods procedure is assigned directly to the sales document type.
* The item category usage FREE is used when determining the item category of the main item.
* The forwarding of the costs to accounting is controlled using the respective calculation rule.
* The item category usage FREE is used when determining the item category of the subitem.

NEW QUESTION 54

In which of the following circumstances can function be controlled by the item category? There are 3 correct answers to this question.
* If an item is relevant for billing
* If schedule line items are allowed
* If the availability check is performed
* If an item is relevant for rejection and reason for rejection is assigned to it
* If an item is relevant for pricing

NEW QUESTION 55

Which one of the following information is not maintained in the customer material information? Please choose the correct answer.
* Delivering Plant
* Customer receiving hours.
* Customer Material Number and its description

NEW QUESTION 56

In future, your sales representatives should be able to maintain freight costs as condition records based on the sales organization, distribution channel, incoterms (part 1), and destination country, Up to now, this level of maintenance is not supported at all in your system.

Which of the following object in customizing needs to be maintained to allow this features in condition maintenance? Please choose the correct answer.
* Condition table
* Access sequence
* Pricing procedure
* Condition type

NEW QUESTION 57

Which organizational unit represents the geographical aspect of the organization in sales and distribution? Please choose the correct answer.
* Sales office
* Distribution channel
* Sales district
* Sales group

NEW QUESTION 58

What is the purpose of the condition type within the pricing process? Please choose the correct the answer.
* To define what condition types should be taken into account and in what sequence
* To define the key fields of the condition records
* To control the properties of pricing conditions
* To structure the hierarchy for condition record access

NEW QUESTION 59

For what purposes can you use transaction variants? (Choose two)
* To enable default values for data fields in a user-defined transaction
* To add new external fields to the sales document
* To hide fields in a sales order
* To modify the layout of a report

NEW QUESTION 60

After you have saved the billing document, the following message appears in the status bar: “Document 90036111 saved (no accounting document generated).” What are the possible reasons why no accounting document has been created? (Choose two)
* The account determination cannot determine an account, or determines an account that cannot be posted to automatically.
* A posting block was set for the billing document type. This allows only the controlling documents to be generated.
* There is a configured posting block in the billing type; therefore, the blocked billing document has to be released.
* The reference number and assignment number differ; therefore, accounting documents cannot be generated.

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