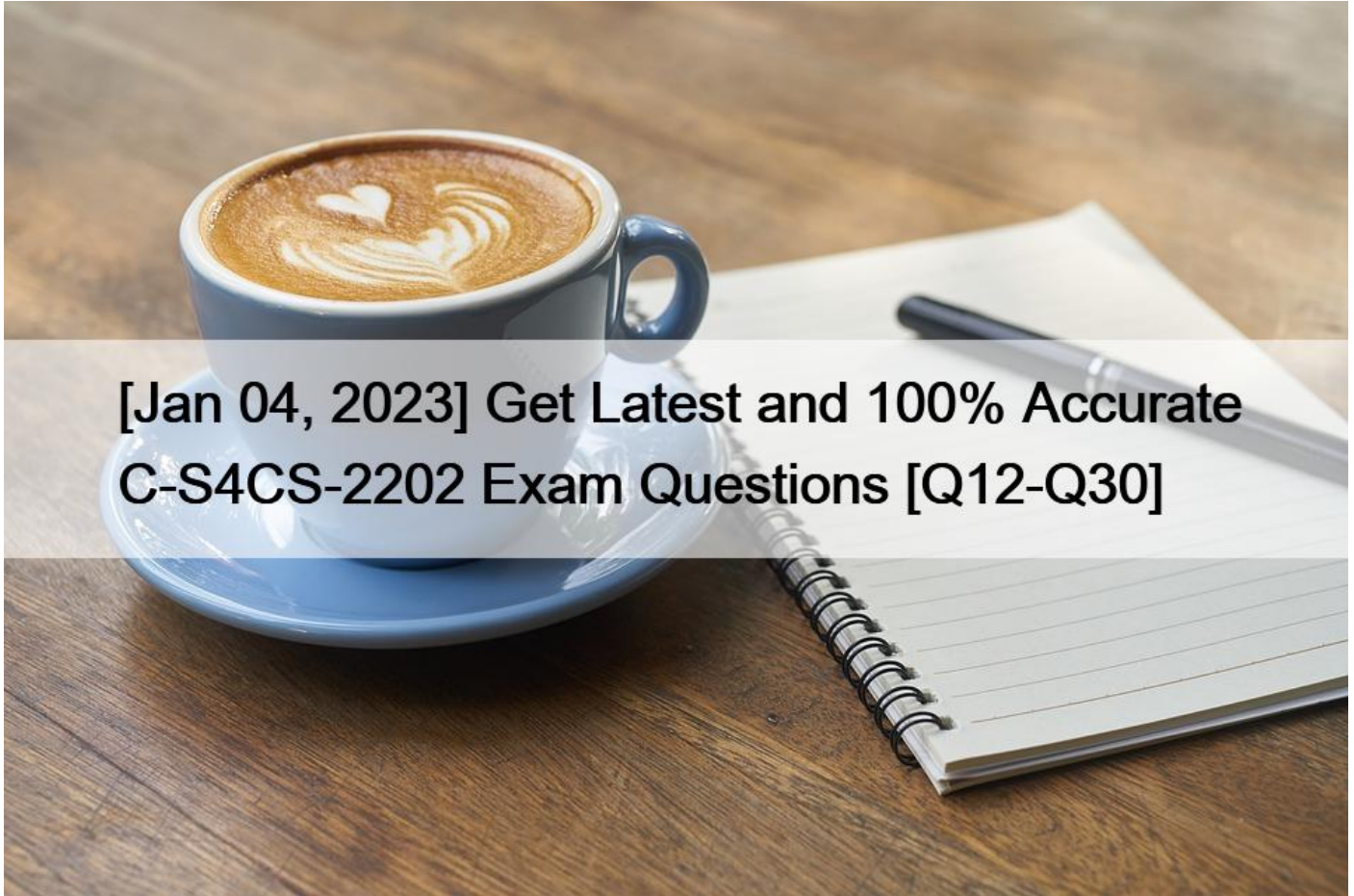# [Jan 04, 2023 Get Latest and 100% Accurate C-S4CS-2202 Exam Questions [Q12-Q30

[Jan 04, 2023] Get Latest and 100% Accurate C-S4CS-2202 Exam Questions
Maximum Grades By Making ready With C-S4CS-2202 Dumps

SAP C-S4CS-2202 Exam Description:
The "SAP Certified Application Associate - SAP S/4HANA Cloud (public) - Sales Implementation" certification exam validates that the candidate possesses SAP Activate onboarding fundamentals and core knowledge in the Sales line of business area required of the consultant profile. This certification proves that the candidate has an overall understanding and in?depth technical skills to participate as a member of a RISE with SAP S/4HANA Cloud (public) implementation project team with a focus on Sales in a mentored role. This certification exam is recommended as an entry level qualification.

Please note that this 2202 version of the exam takes part in the Stay Current with SAP Global Certification program. Once you pass this version of the exam, make sure that you start your stay current process. You will be required to take the Stay Current Assessment for all subsequent major releases via the SAP Learning Hub starting with the 2208 release to maintain your SAP S/4HANA Cloud (public) consultant certification status and badge. NOTE that Stay Current is moving to a bi-yearly cadence starting in 2022. In order to participate in the Stay Current program and access the Stay Current enablement and assessment, you will need at minimum an SAP Learning Hub, edition for SAP S/4HANA Cloud subscription. (link URL >

https://training.sap.com/learninghub)

SAP C-S4CS-2202 Exam Syllabus Topics:

TopicDetailsTopic 1- Describe the SAP Activate Implementation Methodology- Fiori Overview Pages for Sales and Distribution (1BS)Topic 2- Identify the implementation phases and scope and perform key Guided Configuration- Scope Item Level Implementation for Core SalesTopic 3- Solution configuration settings for integration- Perform Tasks related to Order-to-Cash Performance Monitoring (BKN)Topic 4- Invoice Correction Process with Credit Memo (BKL)- Free of Charge Delivery (BDA), and Planning Apps for Sales (1O0)Topic 5- Describe best practices for managing data migration between release lifecycles- Describe the RISE with SAP strategy and the solution scope of SAP S- 4HANA CloudTopic 6- Best practices and Content Lifecycle Management for RISE with SAP S- 4HANA Cloud- Perform Tasks related to Sales Contract Management (I9I)Topic 7- Describe the concepts of extensibility and integration and their implementations- Sales Quotation (BDG), Sell from Stock (BD9)Topic 8- Identify Self-Service Configuration UIs for data migration- Sales Order Processing with Collective Billing (BKZ)

C-S4CS-2202 Exam Certification Details:

Duration:180 minsExam:80 questionsLevel:AssociateCut Score:58%Languages:English

NEW QUESTION 12

What are the available methods through which you can fill staging tables in the SAP HANA database of the target system? Note: There are 3 correct answersto this question.
* XML templates
* Customer’s ETL tools
* SAP Smart Data Access
* SAP SQL Anywhere
* SAP HANA Smart Data Integration (SDI)

NEW QUESTION 13

Why do you use APIs? (2)
* To connect your SAP S/4HANA Cloud system to other systems
* To integrate apps in your SAP S/4HANA Cloud System with SAP Cloud Platform
* To enhance pre-delivered applications with customfields for you SAP S/4HANA Cloud system
* To create a data definition for extending a CDS view in your SAP S/4HANA Cloud system

NEW QUESTION 14

InApp and Side-by-Side Extensibility

Which in-app extensibility options are available in SAP S/4HANA Cloud? 2 answers
* Integration extensibility
* Managedextensibility
* Classic extensibility
* Key user extensibility

NEW QUESTION 15

What is the purpose of the Starter system in the SAP S/4HANA Cloud implementation project?
* To demonstrate the customer’s personalized solution, including process flows, the organizational structure, and authorizations
* To demonstrate SAP Best Practices processes in a preconfigured system and identify customer personalization requirements
* To conduct a blueprint workshop to identify all customer requirements for a completely customized solution
* To configure the customer’s personalized solution for demonstration and testing during the Realize phase

NEW QUESTION 16

Which project team is responsible for preparing and performing the master data loads?
* Customer project team
* Implementation team
* Basis team
* Project leader team

NEW QUESTION 17

In a predictive model, what does the predictive power measure?
* The ability to have the same level of performance on every new dataset
* The percentage of correct responses in the output dataset
* The quantity of predictions that can be realized in the unit of time
* The ability of the input parameters to explain the target

NEW QUESTION 18

Which organizational element determines that the sales area can belong to only one company code?
* Plant
* Division
* Sales organization
* Distribution channel

NEW QUESTION 19

According to the SAP Activate methodology, in what phase is the Fit-to-Standard workshop executed? Please choose the correct answer.
* Prepare
* Deploy
* Realize
* Explore

NEW QUESTION 20

When you execute the Sell from Stock (BD9) process, which criteria determine the shipping point in the sales order? Note: There are 3 correct answersto this question.
* The loading group from the material master record
* The transportation zone from the business partner master record of the ship-to party
* The transportation group from the material master record
* The delivering plant determined or entered in the sales order item
* The shipping condition from the business partner master record of the sold-to party

NEW QUESTION 21

What function do you perform during the data load preparation? Please choose the correct answer.
* Fill in migration templates with legacy data
* Extract legacy datafrom the current system
* Simulate data load in the new cloud system
* Analyze legacy data for validity and relevance

NEW QUESTION 22

What can you use the Query Browser app to do? Note: There are 2 correct answersto this question.
* View authorized published queries
* Create and publish a query
* Modify an SAP-created analytical query
* Create your own tags for CDS views

NEW QUESTION 23

Which steps are part of the Sales Processing using Third-Party without Shipping Notification (BDK) process?

There are 3 correct answers to this question
* Create inbound delivery
* Create billing document
* Enter vendor invoice
* Create outbound delivery
* Approve and release purchase order

NEW QUESTION 24

What can you do with the Simulate Import function of the Manage Your Solution SAP Fiori app?
* Test migration data against the system customization.
* Import best-practice business transactions and test business processes.
* Simulate business process execution.
* Generate mass business transactions to test the system.

NEW QUESTION 25

Which capabilities support In-App extensibility foranalytics? There are 2 correct answers to this question.

Note: Answers to this question are not verified by our experts, please study yourself and select the appropriate answers. Contribute:
Please send the correct answers with reference text/link on
* Option to extend standard forms
* Out-of-the-box APIs for reporting
* Core Data Services (CDS) views to implement data sources
* SAP Fiori apps to guide the user when building reports

NEW QUESTION 26

For which parameter is the percentage of conversion from quotation to order calculated in Predictive Analytics Model Training-

Sales (2YJ)? Please choose the correct answer. Note: Answers to this question are not verified by our experts, please study yourself and select the appropriate answers. Contribute: Please send the correct answers with reference text/link on
* Netvalue of order items
* Net value of invoiced order items
* Quantity of order items
* Quantity of invoiced order items

NEW QUESTION 27

Which of the following is a function of the deliveringplant in SAP S/4HANA Cloud? Please choose the correct answer.
* To link the distribution channel to the company code
* To deliver goods for multiple sales organizations
* To assign the storage location to the sales organization
* To allow the system to determine multiple shipping points

NEW QUESTION 28

Which activities are performed by the SAP Global Service Center? There are TWO answers for this Question
* Expert configuration
* Legacy datamigration
* User training content development
* SAP Best Practices model company activation

NEW QUESTION 29

How can business users create new analytics content? Note: There are 3 correct answersto this question.
* Combine current and historical data
* Change underlying database tables of standard data sources
* Change existing data sources by adding filters
* Create new data sources via joins of standard data sources
* Create additional key figures in existing data sources

NEW QUESTION 30

You use the My Sales Overview app of the SAP Fiori Analytical Apps for Sales (1BS) scope item. The results displayed on the cards can be filtered by several parameters in the global filter. Which card is NOT impacted by the filterparameter values? Please choose the correct answer.
* Quick Actions
* Customer Contacts
* Open Sales Orders
* Sales Quotation Pipeline

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