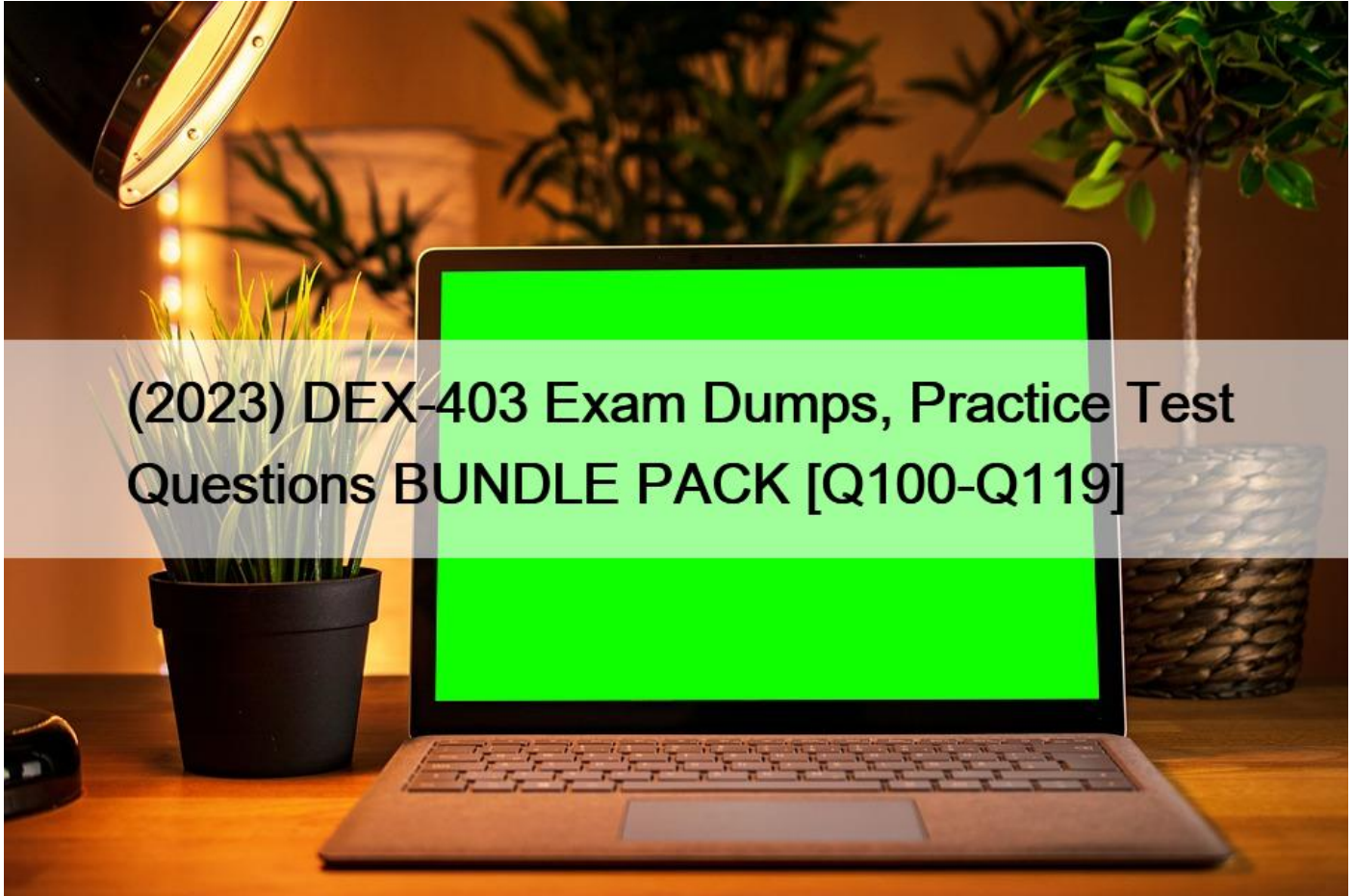


## (2023) DEX-403 Exam Dumps, Practice Test Questions BUNDLE PACK [Q100-Q119]



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**(2023) DEX-403 Exam Dumps, Practice Test Questions BUNDLE PACK Salesforce Platform APP Builder Certification DEX-403 Sample Questions Reliable Q100.** Universal Container wants customers to be able to open cases from a public-facing website.

What should the app builder use to enable visitors to the website?

- \* Outbound message
- \* Web-to-case
- \* Screen flow
- \* Email-to-case

**Q101.** Which statement is true about field update actions from workflow rules and approval processes? Choose 2 answers

- \* Field update with `re-evaluate workflow rules`; selected can cause a recursive loop if the updated field is included in a workflow.
- \* Field update are not available on currency field if the organization uses multi-currency.
- \* Field updates to records based on workflow rules and approval processes do not trigger validation rules
- \* Field updates are tracked in the history related list of a record regardless of whether or not History tracking is set for those fields.

Explanation: [https://help.salesforce.com/apex/HTViewHelpDoc?id=workflow\\_field\\_update\\_considerations.htm&language=en](https://help.salesforce.com/apex/HTViewHelpDoc?id=workflow_field_update_considerations.htm&language=en)

**Q102.** At Universal Containers, multiple departments utilize the Case object for different purposes. Some users submit cases for IT and HR requests. Other users provide customer support with case records. How can an App Builder enable different users to see different fields, based on the case type?

- \* Create different case record types for IT, HR and Customer Support. Assign different page layouts to each record type by profile.
- \* Create different case field sets for IT, HR and Customer Support. Assign different field sets by profile.
- \* Create different case record types for IT, HR and Customer Support. Assign different page layouts to each record type by role.
- \* Create different case field sets for IT, HR and Customer Support. Assign different field sets by role.

**Q103.** Which two statements are true about record types? Choose two answers

- \* They can be used to control user role hierarchy
- \* They allow different picklist values for all picklist fields
- \* They allow different page layouts and mandatory fields
- \* They can be enabled by profile and permission set

**Q104.** Sales representatives want to capture custom Feedback record details related to each Account. The sales reps want to accomplish this with minimal clicks on the Salesforce1 mobile application. What is the recommended solution to meet this requirement? Choose 2 answers.

- \* Create predefined values for most of the fields.
- \* Create a global action on Account.
- \* Create a feedback object as a parent of Account
- \* Create an object-specific action on Account

**Q105.** What are two reasons to create an unmanaged package? Choose 2 answers

- \* Distributing open-source projects on the AppExchange.
- \* Publishing an application for sale on the AppExchange
- \* Deploying from a Developer Edition environment
- \* Distributing upgradeable components to other Salesforce org (Misse

**Q106.** What are the recommendations for unmanaged packages? (Choose 2)

- \* For sale in App Ex
- \* For move to production
- \* For open source
- \* Should be deployed from Dev Edition

**Q107.** Universal Containers uses a custom picklist called Account\_Region\_\_c on the Account object. The vice president of sales has asked that the value of this field is visible on Opportunities.

How should an app builder create this solution?

- \* Lookup field
- \* Field-level security
- \* Field history tracking
- \* Cross-object formula field

**Q108.** DreamHouse Realty is rethinking its sandbox utilization strategy after acquiring Cloud Kicks. The Salesforce COE already utilizes a partial and a full sandbox, which it refreshes on their own regular schedules. Teams are expanding and have to begin each of their small projects in a sandbox before committing to the larger pool for collaborative testing while still keeping costs down.

What type of sandbox should each team member use?

- \* Full sandbox

- \* Developer sandbox
- \* Developer pro sandbox
- \* Partial sandbox

**Q109.** Universal con needs a field on the account to track how many opportunities are closing within the next 30 days. What can be used?

- \* Workflow rule
- \* Roll-up summary field
- \* Process builder
- \* Apex code

**Q110.** A custom object named assignment has a private sharing setting that grants access using hierarchies. The organization has a role hierarchy where the 'Specialist' role reports to a 'Manager' role which reports to a 'Director' role. The Director role is at the top of the role hierarchy. A user who is in the manager role create a new assignment record. Who can see this record?

- \* The record owner and the directors in their Hierarchy.
- \* The record owner and the managers in their hierarchy.
- \* The record owner q in their hierarchy.
- \* The record owner and the specialists in their hierarchy.

**Q111.** A company wants to invite customers to chatter, what options can a customer have?

- \* @mention other members of the group
- \* Invite other members to groups they are a part of
- \* Request to join public groups
- \* Add them on FB, Twitter and Instagram

**Q112.** What is a key consideration when using Unmanaged packages? Choose 2 answers

- \* A namespace is required to create an Unmanaged package
- \* The person who created the Unmanaged package can change or upgrade installed components
- \* The person who created the Unmanaged package has no control over the installed components
- \* A namespace is not required to create an Unmanaged package

**Q113.** Universal Containers's app builder has been tasked with replacing workflow rules and Apex triggers with Process Builders where possible.

What are two important considerations an app builder should know before the project is started?

Choose 2 answers

- \* Avoid generating infinite loops.
- \* Apex has a different SOQL query limit than Flow.
- \* Create a process for each workflow rule.
- \* Combine actions when possible.

**Q114.** The organization-wide default for a custom object is set to private. The superior profile grants view access to the same object. A user with the superior profile is also listed as the manager on the user detail record for a subordinate. However, the superior still cannot view records owned by the subordinate.

What is preventing the superior from viewing records owned by the subordinate? Choose 2 answers

- \* Organization-wide settings for the custom object grant access to other user with the same role.
- \* The superior requires permission set in order to view the subordinate's records.

- \* The superior's role is not above the subordinate's role in the hierarchy.
- \* Organization-wide settings for the custom object do not grant access using hierarchy.

**Q115.** The VP of Marketing wants to broadcast an email to 10,000 contacts in Salesforce on a regular basis, but realizes Salesforce's mass email functionality has a limitation on the number of emails that can be sent each day.

- \* Develop Apex code and Visualforce pages to send the emails.
- \* Download all contacts to a CSV file and use an email client to send the mails
- \* Research and evaluate products available on AppExchange to send mass emails
- \* Request Salesforce increase the number of maximum daily mails.

Explanation: Check out the following link: MassMailer App Link on AppExchange  
<https://appexchange.salesforce.com/listingDetail?listingId=a0N30000005uxj5EAA>

**Q116.** Which statement is true about an external id field? Choose 2 answers

- \* The field must be unique since duplicates are not allowed within salesforce
- \* The field can be unique based on case-sensitive or case-insensitive values.
- \* The field must contain at least one number and at least one letter
- \* The field contains unique records identifiers from a system outside of salesforce

**Q117.** A sales rep at AW Computing is unable to find what they are looking for while scrolling through their Chatter feed.

How can a filter be utilized to show only posts from their key account and opportunity records?

- \* Create a Chatter notification.
- \* Create a Chatter group.
- \* Create Chatter bookmarks
- \* Create a Chatter stream.

**Q118.** What type of field can be referenced by a Roll-up Summary field using SUM? Choose 3 answers

- \* Formula
- \* Currency
- \* Number
- \* Percent
- \* Date

**Q119.** Universal Containers is piloting new features in an existing sandbox and wants to prevent outbound email sends during testing.

What should the app builder do to meet the requirement?

- \* Email deliverability set to system email only.
- \* Email configured for SMTP authentication.
- \* Email relay to the configured host enabled.
- \* Email deliverability set to no access.

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