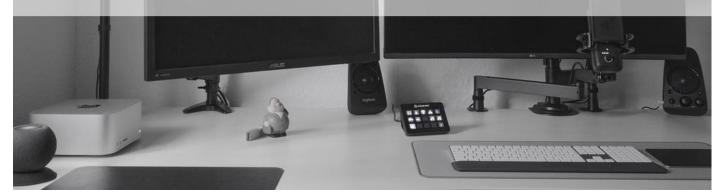
## [UPDATED 2023 Getting C-S4CS-2302 Certification Made Easy! [Q44-Q64



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[UPDATED 2023 Getting C-S4CS-2302 Certification Made Easy! C-S4CS-2302 Exam Crack Test Engine Dumps Training With 98 Questions Q44. You want to authenticate employees in SAP Cloud Identity. In which app can you download a .CSV file with the list of users? Please choose the correct answer.

- \* Maintain Communication Users
- \* Maintain Business Roles
- \* Maintain Business Users
- \* Maintain Catalog Roles

Q45. What does SAP S/4HANA Enterprise Management Cloud provide? There are TWO answers for this Question

- \* Native integration with non-SAP cloud solutions
- \* Preconfigured content for core services
- \* Guided configuration tools
- \* Access to the implementation Guide (IMG)

**Q46.** You are fulfilling customer orders on SAP S/4HANA Cloud. What is the function of the delivering plant during this process? Please choose the correct answer.

- \* To link the distribution channel to the company code
- \* To supply goods through multiple sales organizations

- \* To assign the storage location to the sales organization
- \* To allow the system to determine multiple shipping points

**Q47.** You are working on a Customer Returns (BDD) process in SAP S/4HANA Cloud. Which SAP business role is responsible for removing the billing block? Please choose the correct answer.

- \* Shipping specialist
- \* Billing clerk
- \* Accounts receivable accountant
- \* Internal sales representative

**Q48.** Which steps are part of the Sales Processing using Third-Party without Shipping Notification (BDK) process? There are 3 correct answers to this question

- \* Create inbound delivery
- \* Create billing document
- \* Enter vendor invoice
- \* Create outbound delivery
- \* Approve and release purchase order

**Q49.** In the Planning Apps for Sales (100) scope item, which of the following does the pan layout generated by the system depend on? There are TWO answers for this Question

- \* Attributes defined by the user
- \* Plan data defined by the user
- \* Version defined by the user
- \* Dimensions defined by the user

**Q50.** You receive a request for information for a product offering from a customer. In which sequence are the process steps executed?

\* 1. Create sales inquiry

- 2. Accept sales inquiry
- 3. Create sales contract
- \* 1. Create customer
- 2. Create sales quotation
- 3. Create sales order
- \* 1. Create sales inquiry
- 2. Accept sales inquiry
- 3. Create sales order
- \* 1. Create customer
- 2. Create sales quotation
- 3. Create sales contract

Q51. Which information must you enter manually in the invoice correction process?

\* Billing plan

- \* Order reason
- \* Billing block
- \* Return reason

**Q52.** Which levels constitute the structure of a sales order? Please choose the correct answer. Note: Answers to this question are not verified by our experts, please study yourself and select the appropriate answers.

Contribute: Please send the correct answers with reference text/link on

- \* Inventory
- \* Delivery Billing
- \* Customer
- \* Item Schedule line
- \* Sales organization
- \* Header
- \* Material
- \* Distribution channel Division
- \* Order

Q53. Which tools support your customer to reduce days sales outstanding? 3 answers

- \* Credit Management
- \* Funds Management
- \* Dispute Management
- \* Treasury Management
- \* Collections Management

**Q54.** Which project team is responsible for preparing and performing the master data loads?

- \* Customer project team
- \* Implementation team
- \* Basis team
- \* Project leader team

Q55. What does SAP provide to customers to accelerate the implementation process for S/4HN Cloud?

- \* SAP Ledonardo
- \* ASAP
- \* SAP Activate
- \* Rapid Application Development

**Q56.** What is the difference between the Free of Change Delivery process and the Sell from Stock process? Please choose the correct answer.

- \* Billing type
- \* Sales document type
- \* Picking document type
- \* Delivery document type

**Q57.** Why do you use APIs? (2)

- \* To connect your SAP S/4HANA Cloud system to other systems
- \* To integrate apps in your SAP S/4HANA Cloud System with SAP Cloud Platform
- \* To enhance pre-delivered applications with custom fields for you SAP S/4HANA Cloud system
- \* To create a data definition for extending a CDS view in your SAP S/4HANA Cloud system

**Q58.** Your SAP S/4HANA Cloud system is integrated with SAP SuccessFactors Employee Central. In a new cost center, you add the relevant employee's user ID in the User Responsible field. How is this change updated in the relevant employee master records? Please choose the correct answer.

- \* You manually update the cost center assignment in the employee data in SAP SuccessFactors
- \* You manually update the assignment in the business partner in SAP S/4HANA Cloud
- \* You trigger the Simple Object Protocol (SOAP)-based replication to SAP SuccessFactors Employee Central
- \* The system automatically updates the cost center assignment in all relevant master records

**Q59.** How does the implementation consultant support the customer during Fit-to-Standard workshops? There are TWO answers for this Question

- \* Demonstrate SAP Best Practices in the Starter system
- \* Review current custom code in the customer system
- \* Highlight gaps that require configuration or extensibility decisions
- \* Show and explain all available self-service configuration Uls

**Q60.** You execute the Sell from Stock (BD9) process. At which process step is the billing due list updated? Please choose the correct answer. Note: Answers to this question are not verified by our experts, please study yourself and select the appropriate answers. Contribute: Please send the correct answers with reference text/link on

- \* Create delivery
- \* Post goods issue
- \* Job scheduling for billing creation
- \* Execute picking

**Q61.** Which organizational element determines that the sales area can belong to only one company code? Please choose the correct answer. Note: Answers to this question are not verified by our experts, please study yourself and select the appropriate answers. Contribute: Please send the correct answers with reference text/link on

- \* Sales organization
- \* Plant
- \* Distribution channel
- \* Division

**Q62.** Which of the following criteria must a quotation meet to be considered in the Quotation Conversion Rate KPI? There are 2 correct answers to this question. Note: Answers to this question are not verified by our experts, please study yourself and select the appropriate answers. Contribute: Please send the correct answers with reference text/link on

- \* Net Value > 0
- \* Valid on the current date
- \* Header status is completed
- \* Reference to an inquiiy

Q63. What process step is executed in the SAP Ariba network during integrated discount management? Please choose the correct answer.

- \* Release invoice for payment
- \* Send payment confirmation
- \* Start payment run
- \* Suggest discount for early payment

**Q64.** How can a product be acquired after a material requirements planning run? There are 2 correct answers to this question. Note: Answers to this question are not verified by our experts, please study yourself and select the appropriate answers. Contribute: Please send the correct answers with reference text/link on

\* Using a consignment issue order

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- \* Using a planned order
- \* Using a purchase requisition
- \* Using a service order

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