Latest Success Metrics For Actual Manufacturing-Cloud-Professional Exam 2023 Realistic Dumps [Q34-Q51

Latest Success Metrics For Actual Manufacturing-Cloud-Professional Exam 2023 Realistic Dumps Updated

Manufacturing-Cloud-Professional Dumps Questions For Salesforce Exam NO.34 Which two options are recommended to collaborate with channel partners in Manufacturing Cloud?

* Visualforce pages
* Lightning Classic Apps
* External Apps
* Experience Cloud
* Manufacturing Cloud license for external users

NO.35 When an Admin is configuring Account Forecast Calculation Settings, what is the consequence if Sales Agreement List View is NOT selected?

* Only approved sales agreements in the Salesforce org will be considered.
* All sales agreements within the generation period will be considered.
* No sales agreements will be considered.
* All active and expired sales agreements will be considered.
* Only sales agreements with approved adjustments in the Salesforce org will be considered.

NO.36 When list views are selected for account forecasts, which two permissions options may be based on the list view so the Account managers can generate forecsats?

* All users can see the list views
* Share list view with group of users
* Share list view with account owners
* All users above hierarchy can see this list views

NO.37 Which two licenses are needed to access the Rebate analytics functionality in Tableau CRM for Manufacturing?

* Manufacturing Analytics Plus
* Einstein Analytics Plus
* Analytics Plus
* Rebates Management Add on

NO.38 Which two objects do not support triggers?

* Account Forecast Adjustments (AFA)
* Account Forecast (AF)
* Account Product Period Forecast (APPF)
* Account Product Forecast (APF)

NO.39 Which Calculation Method can calculate a benefit structure on a total quantity of 150 units, where the first 100 units earn $0 per unit and the next 50 units earn $10 per unit?

* Specified
* Elapsed
* Stepped
* Aggregate

NO.40 Which three permission set are available with Manufacturing Cloud?

* Manufacturing Price Book
* Manufacturing Account Forecast
* Manufacturing Sales Agreements
* Manufacturing Sales Orders
* Manufacturing Account Manager Target

NO.41 Which method can be used to calculate Actuals for sales agreements?

* Automatically from contracts through orders.
* Manually using api upload
* Automatically from orders through contracts
* Automatically from direct orders
* Automatically from direct contracts

NO.42 Which two statements are correct about sales agreement cloning?

A) The product details are copied over from the original sales agreement

* The new sales agreement is created in draft status
* The default start date of the new sales agreement is equal to the start date of the original sales agreement
* The new sales agreement is created in activated status
* The agreement term details are copied over from the original sales agreement

NO.43 Which two Manufacturing cloud functionalities are available in the standard Manufacturing Experience Cloud Template?

* Rebate Management

* Sales Agreements
* Account Based Forecasts
* Account Manager Targets

NO.44 What is required before the analytics for manufacturing App can be created?
* Refresh sales agreements to be analyzed
* At least dashboard must exist in each of the manufacturing cloud objects to be analyzed
* Refresh forecasts to be analyzed
* At least one record must exist in each of the Manufacturing cloud objects to be analyzed

NO.45 Universal Containers has implemented Rebate Management and wants to define the Benefit information section of a Rebate Type Benefit. Which Sequence of Minimum and Maximum Range values would be valid?
* 0 to 100
* 101 to 200
* 201 to 300
* 301 to 400

NO.46 Which two out-of-the-box actions can be performed on a Sales Agreement?
* Recalculate Actuals
* Update ProductsC) Mass Update
* Update Adjustments
* Regenerate Agreement

NO.47 Which three actions on the Forecast settings page will trigger the regeneration of all the eligible accounts that satisfy the forecast generation criteria?
* Update the forecast start period
* Update the forecast adjustment period
* Update the forecast formula
* Update the forecast frequency
* Update the forecast display duration

NO.48 A salesforce Manufacturing cloud user finds that the current sales agreement data is not displaying in tableau CRM for manufacturing. What two possibilities could cause this to happen?
* The sales agreement was linked to person accounts
* Sales agreements are only displayed in the grid
* The sales agreement was not added to the data flow
* The sales agreement data flow was not updated

NO.49 Badger Power wants to have a complete picture of both their run-rate and net-new business.

Which two Manufacturing Cloud functions should be configured?
* Account Based Forecasting
* Opportunity Funnel
* Sales Agreements
* Collaborative Forecast
* Product Forecast

NO.50 Universal Containers is using sales agreements and does not want to bring actual orders data into salesforce. However, they want to use the actual orders data to analyze the effectiveness if their sales agreements. Which actual calculation option in the sales agreement setup must be selected?

* Automatically from orders through contracts
* Manually Using actual orders API
* Automatically from direct orders
* Manually using APL upload

NO.51 The admin at badger power is trying to setup a Rebate type that is valid for transactions completed in January. Which option reflects by the admin?

* Setup anew rebate program with that volume rebate type and a single payout period for Jan
* Set Rebate type to active on Jan1 and inactive on Jan31
* Use the effective date on Rebate Type
* Set up an eligibility criteria for this rebate type with activity Date >= Jan1 and <= Jan31

The admin at Badger Power should use option D: Set up an eligibility criteria for this rebate type with activity Date >= Jan1 and <= Jan31. This will ensure that any transactions completed in January will be eligible for the rebate type. Additionally, it is important to note that the effective date on the Rebate Type should also be set for January to ensure that the rebate type is active for the duration of the month. For more information on how to set up a Rebate Type, please see the Salesforce documentation here: https://help.salesforce.com/articleView?id=rebate_types_overview.htm&language=en_US&type=0.

Full Manufacturing-Cloud-Professional Practice Test and 58 Unique Questions, Get it Now!:
https://www.dumpsmaterials.com/Manufacturing-Cloud-Professional-real-torrent.html]