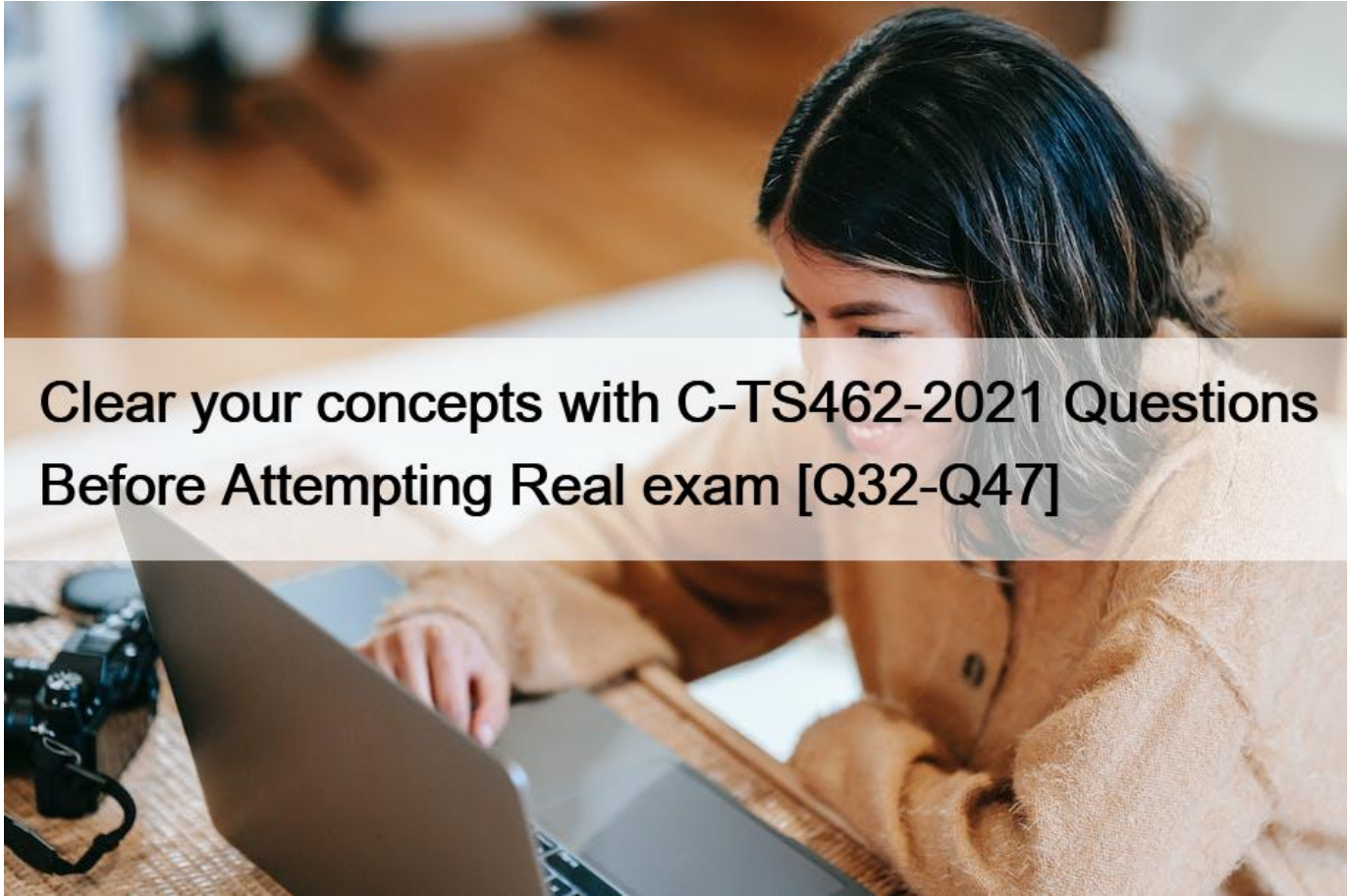


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SAP C-TS462-2021 Exam Syllabus Topics:

TopicDetailsTopic 1- Maintain customization settings required to perform cross-functional business processes- Billing Process and CustomizingTopic 2- Availability check and Advanced ATP- Shipping Process and Customizing- Pricing and condition techniqueTopic 3- Explain and perform tasks relating to Basic Functions (customizing)- Cross-functional CustomizingTopic 4 - Describe how shipping transactions are processed in relation to sales order management- Set up and maintain relevant master dataTopic 5- Explain and perform tasks relating to Billing (basics), and maintain customization settings- Organizational structures

QUESTION 32

What are some characteristics of SAP Smart Business? Note: There are 3 correct Answers to this question.

* Every transaction code used in SAP Smart Business can be linked to a unique URL.

- * SAP Smart Business is configured entirely based on SAP Best Practices.
- * It supports an exception-based working model.
- * It combines real-time insights with analytics and transactional follow-up activities.
- * KPIs (Key Performance Indicators) are visualized and target thresholds can be defined.

QUESTION 33

You want to set up automatic pricing in a sales order. Which actions should you take to achieve this? Note:

There are 2 correct answers to this question.

- * You set up condition tables and assign them to the relevant access sequences.
- * You set up condition categories and assign them to the relevant pricing procedure.
- * You set up condition tables and assign them to the relevant condition types.
- * You set up condition types and assign them to the relevant pricing procedure.

QUESTION 34

When creating a business partner, allocation of the business partner number is controlled by a number range assigned to which object?

- * Business partner role
- * Business partner category
- * Account group
- * Business partner grouping

QUESTION 35

You want to use billing as part of the sales process. Which organizational units must be configured? Note:

There are 2 correct answers to this question.

- * Company code
- * Sales office
- * Sales organization
- * Operating concern

QUESTION 36

Where can you control whether or not to perform a material availability check? Note: There are 3 correct Answers to this question.

- * In the customer master record
- * In the sales order item category
- * In the schedule line category
- * In the material master record
- * In the requirements class

QUESTION 37

When performing backorder processing, which confirmation strategies can you select? Note: There are 3 correct Answers to this question.

- * Drop
- * Obtain
- * Fill

- * Redistribute
- * Gain

QUESTION 38

Which fields are used to determine the delivery item category? Note: There are 3 correct Answers to this question.

- * MRP type
- * Higher-level item category
- * Delivery type
- * Shipping point
- * Item category group

QUESTION 39

The delivering plant should be determined automatically for a sales order item. Which master data sources can be used to achieve this? Note: There are 3 correct Answers to this question.

- * Material master
- * Material listing
- * Ship-to party
- * Customer material info record
- * Material determination

QUESTION 40

How can you enable partial deliveries for a sales order, while making sure to get as few deliveries as possible?

- * In each order item, set partial deliveries to be allowed.
- * In each order item, set complete delivery to be required.
- * In each order item, set the appropriate delivery block.
- * In the order header, set the Complete Delivery indicator.

QUESTION 41

Which controls can you set when you configure a schedule line category? Note: There are 2 correct Answers to this question.

- * Goods movement type
- * Structure scope
- * Create delivery group
- * Delivery relevance

QUESTION 42

For which type of outline agreement do you determine the material from the item category?

- * Condition contract
- * Scheduling agreement
- * Quantity contract
- * Value contract

QUESTION 43

Which channels are supported by BRF+ Output Management? Note: There are 3 correct answers to this question.

- * Email

- * Dale
- * Print
- * XML
- * Fax

QUESTION 44

You are configuring the organizational structure in your system. Which assignments are possible? Note: There are 3 correct answers to this question.

- * Assign multiple distribution channels to one company code.
- * Assign a shipping point to multiple plants.
- * Assign multiple loading points to a plant.
- * Assign multiple plants to one company code.
- * Assign a plant to multiple sales organizations/distribution channels.

QUESTION 45

Which fields are used in the determination of the shipping point? Note: There are 3 correct Answers to this question.

- * Loading group
- * Weight group
- * Delivery type
- * Plant
- * Shipping condition

QUESTION 46

You save a sales order and receive a system message that a business partner of a specific partner function is missing. Which of the following partner functions can cause this problem? Note: There are 2 correct Answers to this question.

- * Ship-to party (SH)
- * Invoicing party (11)
- * Ordering party (1)
- * Sold-to party (SP)

QUESTION 47

Which documents can only be created with reference to a billing document? Note: There are 2 correct Answers to this question.

- * Debit memo request
- * Invoice correction request
- * Invoice cancellation
- * Preliminary billing document

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