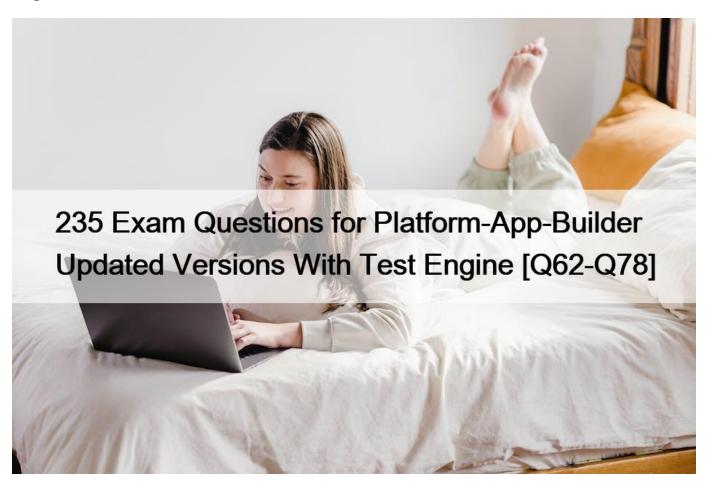# 235 Exam Questions for Platform-App-Builder Updated Versions With Test Engine [Q62-Q78

235 Exam Questions for Platform-App-Builder Updated Versions With Test Engine

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QUESTION 62

What type of field can be referenced by a Roll-up Summary field using SUM? Choose 3 answers

* Formula
* Currency
* Number
* Percent
* Date

Explanation: https://help.salesforce.com/HTViewHelpDoc?id=fields_about_roll_up_summary_fields.htm

QUESTION 63

An Alexa Skill Builder noticed that a large percentage of a food ordering skill’s customers are not completing their transactions. The Builder needs to know what portion of the customers are leaving the skill by not responding, compared to the

portion of customers who receive an error.

Which report inside the Analytics section of the developer console will provide this information?
* Session Type Distribution
* Unique Customers Per Intent
* Average Session Per Customer
* Failed Utterances Per Intent
Explanation/Reference: https://developer.amazon.com/en-US/docs/alexa/devconsole/measure-skill-usage.html

QUESTION 64

What is a use case for validation rules?
* Prevent non-managers from joining a private Chatter Group
* Restrict partner Lead visibility to the channel sales team
* Ensure zip/postal codes are entered in the correct format
* Prevent deals with less than a 10% discount from entering an approval process

QUESTION 65

What is true statement regarding master – detail relationship? Choose 3 answers
* A master-detail relationship cannot be created if the custom object on the detail side already contains data.
* A master – detail relationship cannot be converted to a look-up relationship
* Deleting a master record in a master detail relationship deletes all related detail records
* Standard objects can be on the detail side of the custom object in a master-detail relationship
* Master-detail relationship can convert to a look -up relationship if no roll-up summary field exist on the master object

QUESTION 66

The app builder at Universal Containers has been asked to ensure that the Country field on the Account object is captured as the two-letter abbreviation.

How can the app builder satisfy this requirement?
* Create a validation rule to set values using an external data source.
* Create a workflow rule that only allows the expected format.
* Create a validation rule that only allows the expected format.
* Create a workflow rule to set values using an external data source.

QUESTION 67

Universal Containers uses the Asset object to track products that are installed at customer locations. A new object, Asset Inventory, has been created to capture details about the asset.

Which approach should the app builder take to show Asset Inventory as a related list on Asset?
* Create a roll-up on Asset. Add the Asset Inventory related list to the Asset page layout.
* Create a junction object to relate Asset Inventory and Asset. Add the Asset Inventory related list to the Asset page layout.
* Create a lookup relationship on Asset Inventory to Asset. Add the Asset Inventory related list to the Asset page layout.
* Create a master-detail relationship on Asset to Asset Inventory Add the Asset Inventory related list to the Asset page layout.

QUESTION 68

When an opportunity closes, close all activities related to that opportunity automatically and create a renewal opportunity.

Which tool would you use for the following use case?
* Process builder
* Flow
* Workflow
* Approvals
Explanation

QUESTION 69

Universal Containers has a requirement that an Opportunity should have a field showing the value of its associated account’s billing state. This value should not change after the Opportunity has been created. What is the recommended solution to configure this automation behavior?
* Formula Field
* Workflow
* Roll-up-summary field
* Apex

QUESTION 70

The app builder needs to change the data types of new custom fields. The app builder is not able to delete and recreate any of the fields, nor modify any apex code. Which data type change will require the app builder to perform the additional steps in order to retain existing functionalities?
* Changing the data type of a field used in an apex class from number to text.
* Changing the data type of a field used in a report from a text to an encrypted field
* Changing the data type of a field used as an external id from number to text.
* Changing the data type of a field used in lead conversion from number to text

QUESTION 71

A manager wants to calculate the number of days since an account was last contacted through email. Which field type should be used to accomplish this?
* Formula
* Number
* Roll-up Summary
* Date

QUESTION 72

Universal Containers generates leads from three different sources: web, trade shows, and partners. Some of the information collected is applicable to all sources, there is also information that is unique to each type of lead.

What should an app builder configure to meet these requirements?
* Create three lead record types each with its own page layout containing the relevant fields
* Create a partner community and a record type for web and trade show leads
* Create three sections on the lead layout and instruct users to collapse the non-relevant fields
* Create custom page payouts for each type of lead only containing the relevant fields

QUESTION 73

A new custom object is begin created with a private sharing setting. The business wants to share individual records with specific people or groups of people on a case-by-case basis.

Which three options does the business user have to manually share individual records? (Choose three.)
* Profiles
* Users
* Permission Sets
* Roles
* Public Groups

QUESTION 74

The Vp of sales at universal con has requested the sales reps be given access to view all accounts in salesforce.

However, they’ve also requested the sales rep only be allowed to create new opportunities on accounts they own
* Create a new opportunity quick action that validation account ownership
* Create an opportunity validation rule that compares the opportunity and account owner
* Set the organization wide default sharing on opportunities to private and recalculate sharing
* Set the organization wide default sharing on opportunities to controlled by parent

QUESTION 75

Universal Containers uses a custom object called Projects. When managers assign projects they set a custom field on the Uroject called Estimated Hours. Once set, users should be able to decrease but not increase the value How can an app builder meet this requirement?
* Create a formula default value for the custom field.
* Create a formula held that uses the PREVGROUPVAL function
* Create a validation rule that uses the ISCHANGED function
* Create a validation rule that uses the PRIOR VALUE function.

QUESTION 76

Universal Containers uses a private sharing model on Accounts. User A and user B both own Accounts of their own and have both been sent a new account record in an email owned by user C to take a look at. User A is able to open and view the record but user B receives an insufficient privileges error. User A and user B have the same role in the role hierarchy as user.

What are the three reasons user A has access but user B is unable to access the record? Choose 3 answers
* User A is on the same account team as user C.
* User A and user B have different profiles.
* User C has manually shared the record with user A.
* User A was granted an additional permission set.
* User A is in a public group that has access via a sharing rule.

QUESTION 77

Universal Containers uses a custom object to track open job positions. They would like to automatically post updates on a record’s feed whenever a position stage is changed.
* Workflow rule
* Feed Quick Action

* Auto-response rule
* Feed tracking

QUESTION 78

Which Validation formula is valid to make sure Phone & Email fields are filled in when converting a Lead?

* IsConverted = TRUE && (ISBLANK(Phone) && ISBLANK(Email)
* IsConverted = TRUE && OR(ISBLANK(Phone), ISBLANK(Email))
* IsConverted = FALSE && (ISBLANK(Phone) && ISBLANK(Email)
* IsConverted = TRUE && OR(Phone, Email)

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