Latest [Apr 24, 2023 Strategy-Designer Exam Questions ? Valid Strategy-Designer Dumps Pdf [Q94-Q112

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Strategy-Designer Practice Test Questions Answers Updated 230 Questions

NO.94 Should ethic standards be baked into the process of developing tools and solutions instead of it being at the end process as a sort of moral checklist?

* Yes
* No

NO.95 Of the following types of roadmaps, which one is used to present a timeline of expected features.

* Features Roadmap
* Portfolio Roadmap
* Strategy Roadmap
* Releases Roadmap

NO.96 If multiple immediate workfow actions are defined, can SF determine which one would fire first?

* Sometimes yes, but it is random.
* No

* Yes

NO.97 Which type of Release Category is described here: Changes with significant impact and many dependencies.
* Major
* Patch
* Minor

NO.98 Which of the following components is NOT included in a V2MOM statement?
* Methods
* Vision
* Obstacles
* Objectives
* Values
* Measures

NO.99 Considering the importance of prioritization within the process of Roadmapping, what factor does this question seek to use to prioritize a given feature: How does the product deliver business outcomes?
* Confidence
* Effort
* Value

NO.100 Must jobs, in the framework of Jobs To Be Done be solution agnostic or solution specific?
* Solution Agnostic
* The JTBD says nothing about this.
* Solution Specific

NO.101 Limiting the challenge framing allows researchers to be more precise about understanding of the need and the opportunity for design.
* FALSE
* TRUE

NO.102 Following Salesforce’s best practices for A/B UX Testing, should a version of the A/B test be the control version? That is, the website, app or page as it is, without adding any changes?
* No
* Yes

NO.103 Of the following Strategy Design Research Methods, which one is the appropiate one for this stage:

Discovery/Understanding
* Group Conversations with stimulus
* Codesign sessions
* Observations

NO.104 From where can new Reports be created?
* Setup > Folders > Select Folder > New Report
* Reports > New Report
* Setup > Reports & Dashboards > My Reports > New
* Reports Tab > Folder Selection > New Reporting Tool > Reports > New Report

NO.105 Laura and her team at Terrible Tricycles are currently undergoing a process of high-level ideation to sketch out solutions to

their problem of customer churning increaing every quarter.

What kind of research are they performing?
* Research for Assessment
* Research for Exploration
* Research for Validating Assumptions
* Research for Inspiration

NO.106 As per the strategy proposed by Salesforce, what is the next step to follow after the process of Ideation?
* Challenge Framing through Brainstorming Prompts
* Idea Synthesis through the creation of Solution Concepts

NO.107 One of the most fundamental aspects of Idea Synthesis is filter through the large number of ideas generated durign Ideation to get rid of the bad ones.
* FALSE
* TRUE

NO.108 Can Process Builder… Post To Chatter?
* No
* Yes

NO.109 What object can be used to track which products have been bought by the customer previously?
* Opportunities
* Assets
* Products
* Orders

NO.110 John and his team at Impossible Imprint are sending brand ambassadors to each of their retail stores to interview clients that have recently purchased their branded shirts.

What kind of research are they conducting?
* Research for Exploration
* Research for Validating Assumptions
* Research for Assessment
* Research for Inspiration

NO.111 Can filters be created to limit the data the is shared when using Salesforce to Salesforce?
* Yes
* No

NO.112 What is the following a definition for: incorporation of ethical principles in the process to develop technical solutions.
* Ethics by Design
* Human-centered Design
* Tech Ethics
* Design Thinking

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