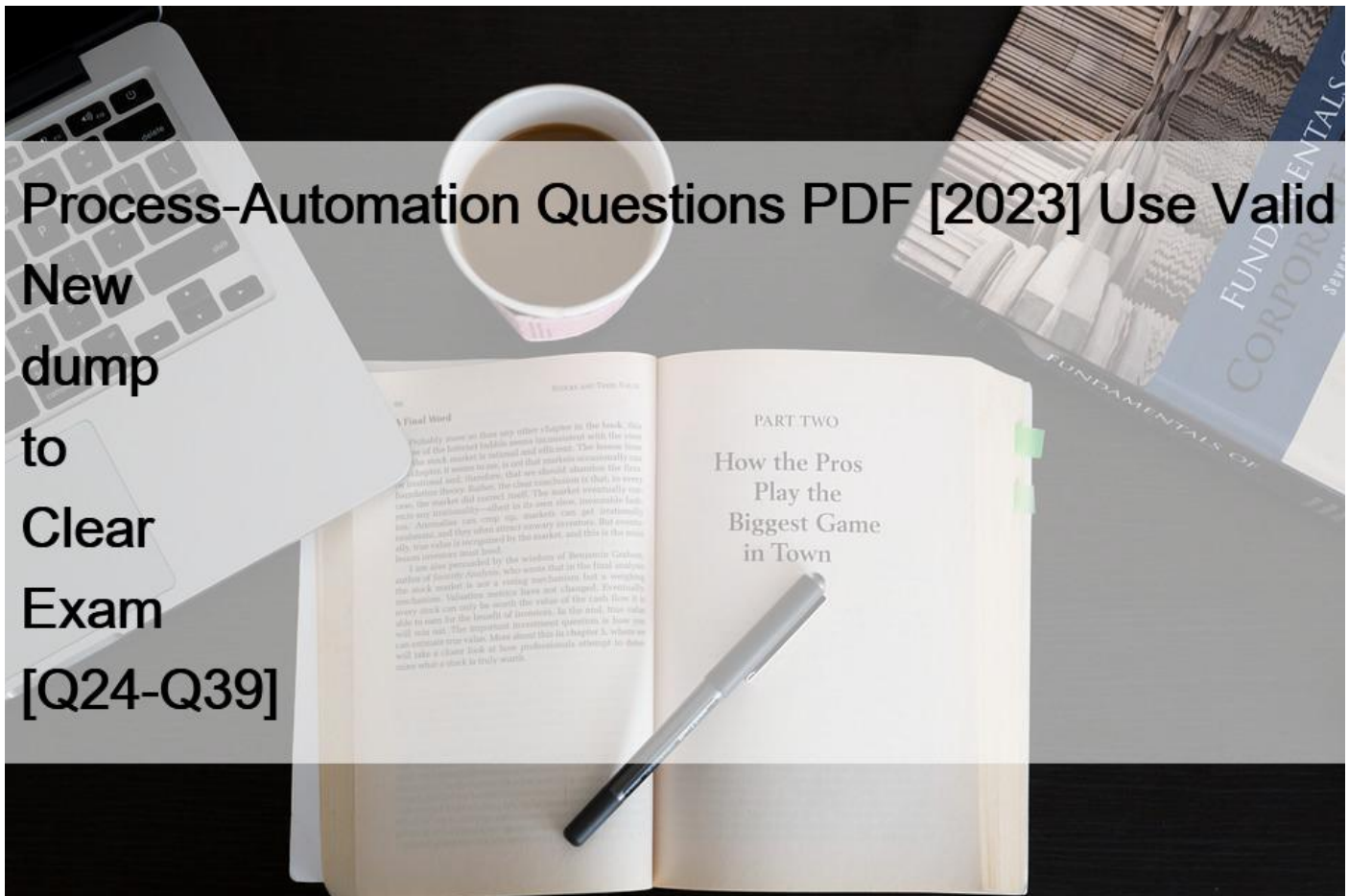


Process-Automation Questions PDF [2023 Use Valid New dump to Clear Exam [Q24-Q39]



Process-Automation Questions PDF [2023 Use Valid New dump to Clear Exam Passing Salesforce Process-Automation Exam Using 2023 Practice Tests Q24. Which element allow adding branching logic?

- * Assignment
- * Loop
- * Subflow
- * Decision

Q25. An Administrator needs to notify the CEO via email requesting sign-off anytime an opportunity's discount reaches higher than 40% leave comments. Which tool should the Administrator use to accomplish this?

- * Process Builder
- * Flow Builder
- * Apex Trigger
- * Approvals

Q26. Universal Containers (UC) wants to prevent their customer's assist records from being visible to the sales users of another business groups in …. Can UC accomplish this?

- * Use Apex Trigger

- * Use Lightning Flow
- * Use Process builder
- * Use Dynamic Form

Q27. The Salesforce Admin needs to automate a process that sends an approval request to the VP of Sales for any account record that changes from Prospect to New Customer. What process automation capabilities would the Admin use to meet this requirement?

- * Use an Apex Trigger to change the Account field value from prospect to customer; and email the Account Owner as a reminder to get an approval from their Manager.
- * Use a Record Trigger Flow to change the Account field value from prospect to customer; and email the Account Owner.
- * Use a Flow to update the field and trigger on Approval Process to notify the VP of Sales.
- * Use a Process to monitor the changed field value on the Account object from prospect to customer; and an action to submit the record to an Approval Process

Q28. Which three conditions need to be met in order for an Administrator to delete a flow version installed from a package without uninstalling the package?

- * The flow version is deprecated in the org.
- * The flow version isn't the latest version of the flow installed in an org.
- * The flow version has no scheduled actions that are currently live or running.
- * The flow version is inactive.
- * The flow version doesn't have any associated paused flow interviews.

Q29. The system needs to automatically mention the record owner in the record feed whenever an Opportunity record is Closed-Won. How can an Administrator accomplish this using Flow?

- * By creating two flow directives, one for the record and another one for the feed item.
- * By using the Assignment Element and setting the value to the record owner.
- * By creating a temporary shadow record with system account as the owner and copying the lead item to original record.
- * By entering @[reference] in the input Message parameter, where reference is the ID for the record owner.

Q30. Which three building blocks are used to create a Flow?

- * Resources
- * Screens
- * Connectors
- * Elements
- * Process

Q31. What's the different between the Run and Debug buttons In Flow Builder?

- * The Run button is available only for active flows.
- * Only the run button the Intent of the flow.
- * The debug button automatically fix issues in the flow.
- * The debug button displays details for debugging the flow.

Q32. An administrator wants to update a record, in the future, when a specified time is reached. Which tool should the Administrator use?

- * Approvals
- * Process Builder
- * Workflow Rules
- * Flow Builder

Q33. The Administrator At Universal Container (UC) needs to develop a flow to get the Sales reps' feedback on closed

opportunities. The administrator wants to use the Opportunities object-specific action to launch it. Which standard feature can help UC accomplish this?

- * Use Process Builder and Salesforce Survey functionality with Object specific action on the Opportunity object.
- * Use Salesforce Survey functionality to help capture feedback.
- * Use Process Builder with custom apex to capture feedback.
- * Use Salesforce How with Object specific action on the Opportunity object.

Q34. What does a flow connector do?

- * Tells the flow which external database to connect to.
- * Tells the flow which element to execute next.
- * Tells the flow which resource to create next.
- * Tells Salesforce which flow to start next.

Q35. What can an Administrator do from within the flow error email?

- * Schedule an inspect Query in the originating org.
- * Launch a debugger in Flow Builder.
- * View the full name of the run-as user in the email.
- * View all errors across all active flows.

Q36. Which of the following are true regarding the Lead Conversion process? Choose two

- * An Account is created if one with the same name is not found
- * A Contact is created if one with the same name is not found
- * An Opportunity is always created
- * Custom Lead fields can be inserted into standard or custom Account, Contact or Opportunity fields.

Q37. Which of the following should be used to branch a flow?

- * Branching Element
- * Decision Element
- * If condition
- * If Elase condition

Q38. Ursa Major (UMS) is evaluating Salesforce for automating its mutual business processes. What should UMS keep in mind?

- * Salesforce automation tools are not supported in Salesforce Lightning.
- * Salesforce automation tools are currently not supported in Microsoft internet Explorer.
- * Salesforce automation tools are not available in Salesforce Developer edition
- * Salesforce automation tools can not update records for which OWD is Public.

Q39. The Administrator is developing a flow which integration with an external system and needs to be invoked in async fashion. What type of flow the Administrator should choose when designing this process?

- * Platform Event Process
- * Contact Request Flow
- * Checkout Flow
- * Screen Flow

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