# [2023 1z0-1112-2 PDF Questions - Perfect Prospect To Go With DumpsMaterials Practice Exam [Q11-Q27
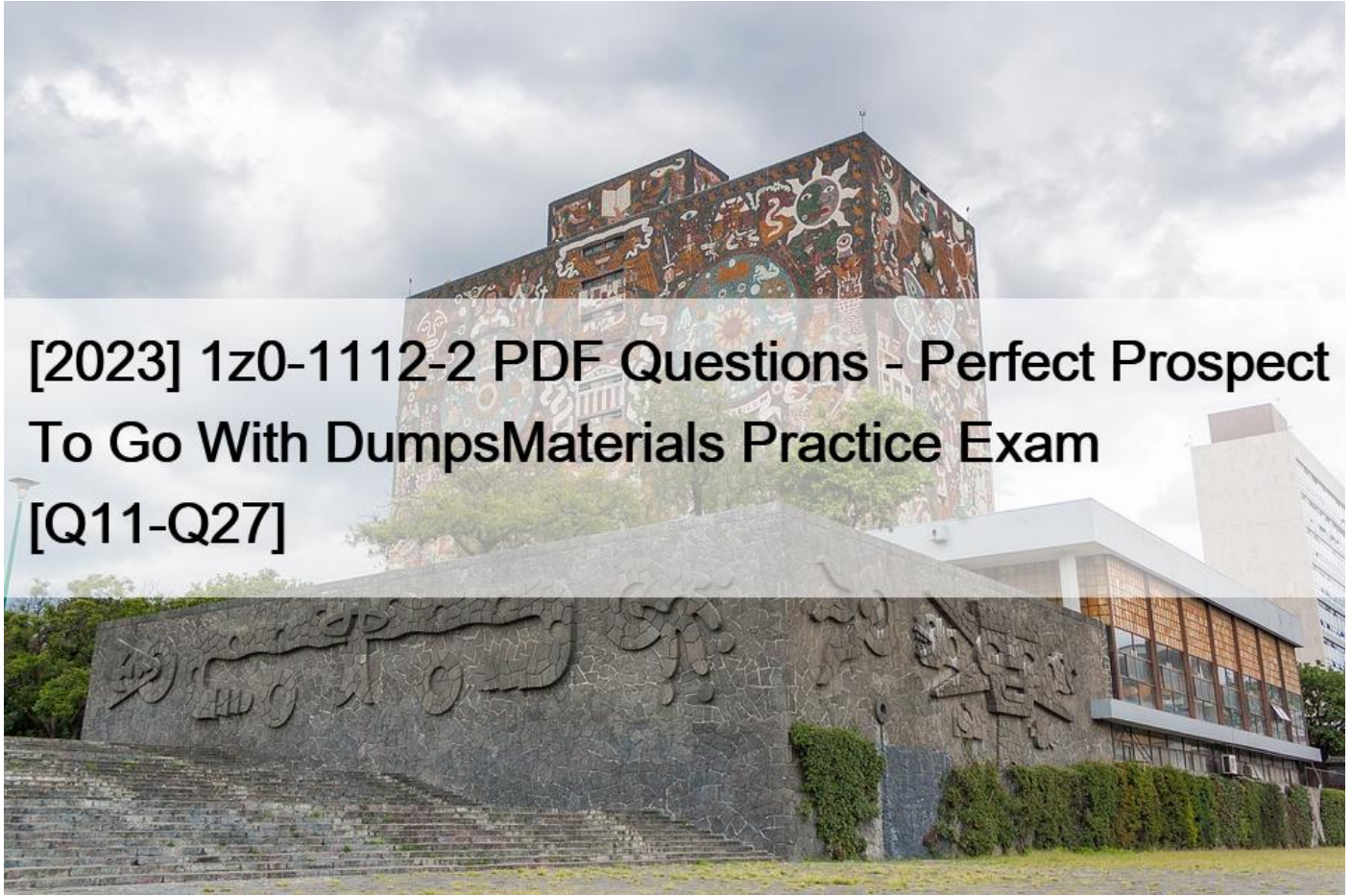


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**Q11.** Which components are contained in the contract terms library? (Choose two)
* Sections
* Supplier Organization
* CRM Attributes
* Clauses

**Q12.** Identify the TWO correct pairs of activity and the required job role.
* Collaboration Team &#8211; Close the negotiation before the actual close date
* Category Manager &#8211; Withdraw award completion:
* Category Manager &#8211; Compare responses for negotiation documents that are not blind or sealed.
* Category Manager &#8211; Monitor only active negotiations

**Q13.** Which two tasks can be performed in Supplier Portal?
* Sign contract

* Create RFQ
* Update contract deliverables
* Submit invoices

**Q14.** Which FOUR activities are part of the Supplier Registration to Supplier Performance lifecycle?
* Initiate Sourcing Event
* Management Enablement
* Register Supplier
* Optimize Supplier Portfolio
* Activate Supplier Portal
* Award Business

**Q15.** What status can negotiations have? (Choose two)
* Award in progress
* Closed
* Invalid
* Expired

**Q16.** For contracts, which two deliverables are included in the printed sourcing documents?
* Internal Deliverables
* Purchasing Deliverables
* Contractual Deliverables
* Negotiation Deliverables

**Q17.** In relation to receipt routing; how many steps are there in the Inspection Required receiving process?
* Three
* One
* Two
* Four

**Q18.** Which TWO activities are part of the Requisition to Receipt lifecycle?
* Create Contract
* Receive Goods
* Pay Supplier
* Create Purchase Order

**Q19.** Which status can the qualification model have?
* Audited
* Active
* Available
* Approved

**Q20.** Identify two correct pairs of activity and the required job role
* Submit responses to quotations &#8211; Supplier Bidder
* Manage supplier contact &#8211; Supplier Administrator
* Create and submit change request &#8211; Supplier Customer Service Representative
* Approve change request &#8211; Supplier Self Service Administrator

**Q21.** Your organization follows the integrated invoice imaging solution to scan and process supplier in-voices: Steve is a Payables clerk and his job is to regularly review the invoices created from an in-voice image that has invalid or missing dat a. In which status

can these invoices be found?
* Incomplete
* Not Validated
* Validated
* Needs Revalidation

**Q22.** Identify the THREE information provided by a Supplier in the Create Response page:
* Promised Delivery Date
* Target Price
* Response Price
* Start Price
* Response Valid Until

**Q23.** Steve has recorded an invoice with the Header amount as USD 2000 and Line amount as USD 200. Identify the hold reason that the system apply during the initial validation of this invoice.
* Ordered Quantity
* Line Variance
* Distribution Variance
* Received Quantity

**Q24.** Which of the following can be tracked in the requisition life cycle? (Choose two)
* Purchase Orders
* Invoices
* Trend statistics
* Amendments

**Q25.** Identify the correct order of organizing questions in the supplier qualification
* Qualification Area &#8211; Qualification Model &#8211; Initiative &#8211; Questions
* Questions &#8211; Qualification Area &#8211; Qualification Model &#8211; Initiative
* Questions &#8211; Initiative &#8211; Qualification Area &#8211; Qualification Model
* Initiative &#8211; Qualification Area &#8211; Qualification Model &#8211; Questions

**Q26.** Which THREE attributes can be used as selection criteria when submitting payment process request?
* Pay Through Date
* Pay Groups
* Invoice Type
* Supplier Type
* Payment Terms

**Q27.** Which is a valid procurement initiative type?
* Policies
* Appraisal
* Qualification
* Mandate

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