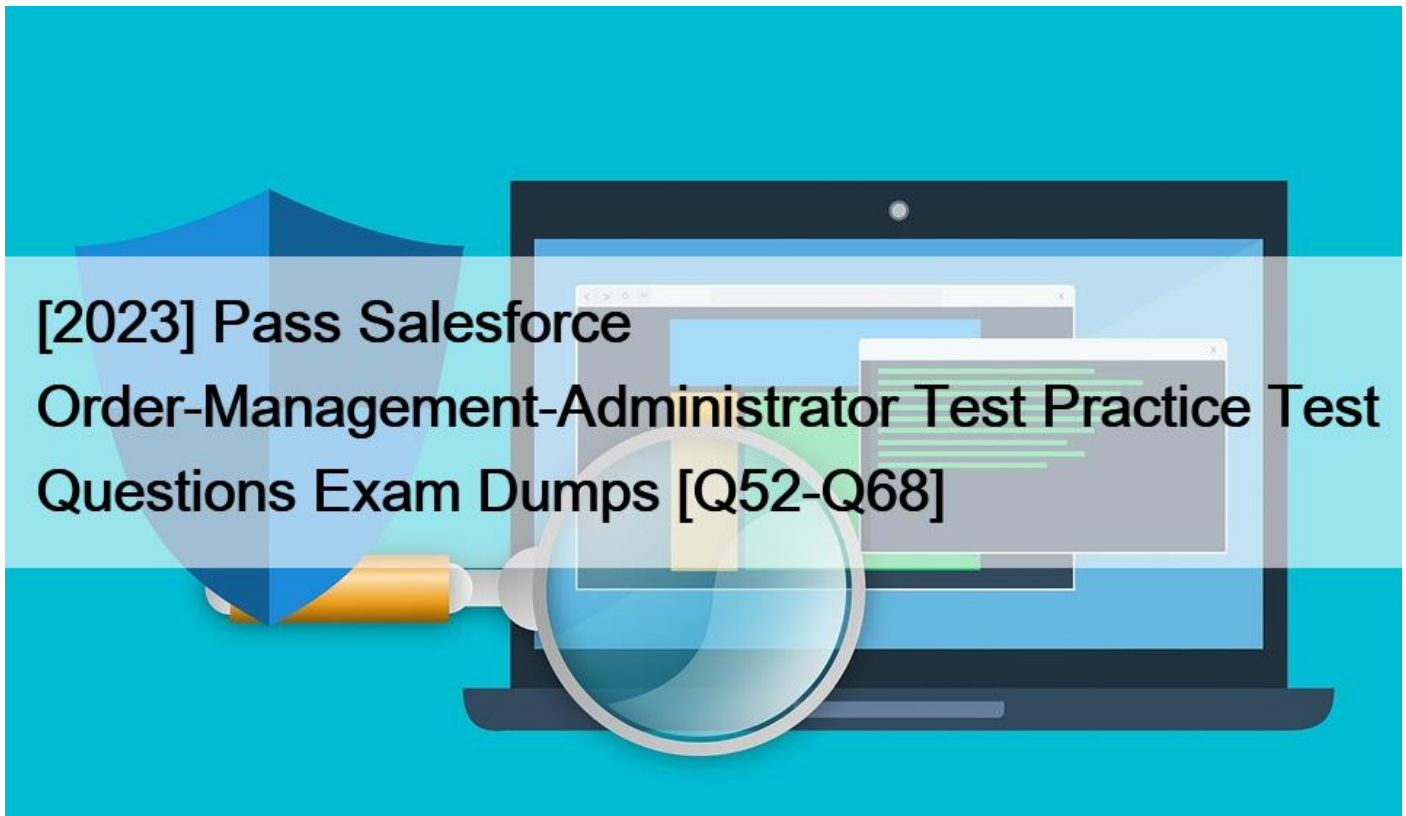


## [2023 Pass Salesforce Order-Management-Administrator Test Practice Test Questions Exam Dumps [Q52-Q68]



[2023] Pass Salesforce Order-Management-Administrator Test Practice Test Questions Exam Dumps  
Verified Order-Management-Administrator dumps Q&As - Order-Management-Administrator dumps with Correct Answers

**NO.52** An administrator needs to ensure that the Orders coming from B2C Commerce honor some business rules which need to be the same in both B2C and Order Management. This validation must happen before the Order Summary object is created. What can the administrator suggest to the developer to implement this requirement?

- \* Use an AppExchange solution
- \* Handle this in the Commerce System originating the Orders.
- \* Write an Apex class with the validation rules and expose it as an Invocable Action
- \* Use a Salesforce Labs solution

The administrator can suggest to the developer to handle this requirement in the Commerce System originating the Orders. This way, the validation rules can be applied before the orders are sent to Order Management via the B2C Commerce Integration. The B2C Commerce Integration imports order data into Order Management and creates Order Summary records based on the order data. The validation must happen before the Order Summary object is created, so it cannot be done in Order Management using Apex or other tools. Reference: B2C Commerce Integration, Order Management Lifecycle

**NO.53** Which three components can be used to modify the user experience in the Order Summary detail page?

- \* Tabs
- \* Accordion
- \* Related List-Single

\* Related List &#8211; Double

Three components that can be used to modify the user experience in the Order Summary detail page are:

**Tabs.** Tabs are a type of component that allow users to switch between different views or subpages on a record page. Tabs can contain other components, such as charts, reports, or custom components, that display different information or functionality related to a record. The administrator can use the Lightning App Builder to add and customize tabs on the Order Summary detail page to give users more options and flexibility.

**Accordion.** Accordion is a type of component that allow users to expand and collapse sections of a record page. Accordion can contain other components, such as fields, related lists, or custom components, that display different information or functionality related to a record. The administrator can use the Lightning App Builder to add and customize accordion on the Order Summary detail page to give users more control and visibility.

**Related List-Single.** Related List-Single is a type of component that displays a single related list for a record. A related list is a list of records that are linked to another record by a relationship field, such as lookup or master-detail. The administrator can use the Lightning App Builder to add and customize related list-single on the Order Summary detail page to give users more access and context.

Verified Reference: [https://help.salesforce.com/s/articleView?id=sf.lightning\\_app\\_builder\\_components.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.lightning_app_builder_components.htm&type=5)

**NO.54** A customer orders 10 products. The products must be shipped to three different locations. Two of the orders are fulfilled at the same location. How many Fulfillment Orders would be created for this order?

- \* One Fulfillment Order per item in the order, totaling 10
- \* One Fulfillment Order per Fulfillment Location, totaling 2
- \* One Fulfillment Order
- \* One Fulfillment Order per destination, totaling 3

Explanation

The number of Fulfillment Orders that would be created for this order is one per destination, totaling 3. A Fulfillment Order is a record that represents a group of products in an order that are fulfilled together from the same location. A Fulfillment Order has a lookup relationship to the Order Summary object, and it contains information such as the fulfillment location, delivery method, status, etc. The number of Fulfillment Orders created depends on three factors: Fulfillment Location, Delivery Method and Recipient Address. These factors determine how the Order Items are grouped and allocated to Fulfillment Orders based on routing rules and inventory availability. In this case, since the products must be shipped to three different locations, three Fulfillment Orders are created for each destination. Verified

References: [https://help.salesforce.com/s/articleView?id=sf.order\\_management\\_fulfillment\\_order.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.order_management_fulfillment_order.htm&type=5)

**NO.55** What can an administrator use to control what inventory is exposed on specific selling channels?

- \* Product Eligibility Flag
- \* Selling Channel Flag
- \* Product Filter Status
- \* Selling Channel Status

The Product Eligibility Flag is a custom field on the Product object that indicates whether a product is eligible for a specific selling channel. An administrator can use this field to control what inventory is exposed on different channels, such as web, mobile, or store. For example, if a product has the Product Eligibility Flag set to Web Only, it will not be available for other channels.

Reference: Order Management Objects, [Product Eligibility Flag]

**NO.56** An admin is analyzing project requirements and notes that there are requirements to support both high volume and multiple locations. What is the recommended approach for this scenario?

- \* Download the Single Location High Volume sample flow from the Partner Community and modify all the flows to loop through

locations

- \* Download the Multiple Locations sample flow from the Partner Community and have developers add Apex code to enhance performance
- \* Download the Single Location High Volume sample flow and the Multiple Locations sample flow from the Partner Community and make a blend between the two considering trade-offs
- \* Download the Single Location High Volume sample flow from the Partner Community and have the developers add Apex code to enhance performance

The Single Location High Volume sample flow and the Multiple Locations sample flow are two examples of how to implement order fulfillment with Order Management. The Single Location High Volume sample flow is optimized for performance and scalability, but it only supports one fulfillment location per order. The Multiple Locations sample flow supports multiple fulfillment locations per order, but it has lower performance and scalability. To support both high volume and multiple locations, an admin can download both sample flows from the Partner Community and make a blend between them, considering trade-offs such as complexity, maintainability, and customizability. Reference: Order Fulfillment Flows, Partner Community

**NO.57** Which of the following options represent two ways that an administrator can utilize APIs in Workbench to query Order Summaries?

- \* Apex API and Connect API
- \* Connect API and Platform API
- \* Platform API and Composite API
- \* Composite API and Invocable API
- \* Invocable API and Apex API

The Platform API and the Composite API are two ways that an administrator can use APIs in Workbench to query Order Summaries. The Platform API allows querying, creating, updating, deleting, and searching records in Salesforce. The Composite API allows combining multiple requests into a single call, which can improve performance and reduce complexity<sup>12</sup>

**NO.58** A company has multiple fulfillment centers that they want to utilize when orders are fulfilled. The administrator is tasked with minimizing the distance from fulfillment center to delivery location. How can this be accomplished?

- \* Create a Workflow Rule on the Fulfillment Order object that utilizes the Order Management workflow field update actions
- \* Add the `Order Routing Rank By Closest Distance` action to the fulfillment flow
- \* Modify the Fulfillment Location Search process to search by closest distance instead of least number of splits
- \* Ask a developer to create an Apex Action that can determine the closest fulfillment location

Explanation

The best way for the administrator to accomplish this task is to add the `Order Routing Rank By Closest Distance` action to the fulfillment flow. This action is a flow core action that ranks the fulfillment locations by their distance from the delivery location, and returns a list of ranked locations. The administrator can use this action to find the optimal fulfillment location for each order based on proximity. Verified

References:[https://help.salesforce.com/s/articleView?id=sf.flow\\_ref\\_elements\\_om\\_actions\\_order\\_routing\\_rank\\_](https://help.salesforce.com/s/articleView?id=sf.flow_ref_elements_om_actions_order_routing_rank_)

**NO.59** Which two Order Management objects have their tabs set to Tab Hidden by default?

- \* OrderDeliveryMethod
- \* SalesLocation
- \* Locations
- \* Fulfillment Orders
- \* Accounts

The OrderDeliveryMethod and Locations objects have their tabs set to Tab Hidden by default. These objects are used to store information about how an order is delivered and where it is fulfilled from, respectively. They are not meant to be accessed directly by users, but rather through related lists or lookup fields on other objects. Reference: Order Management Objects

**NO.60** A customer orders a product through B2C Commerce but changes the quantity ordered after the Order Summary record is

created in Order Management. Later, the customer returns one of the products. Which objects will be created in Order Management?

- \* A Change Order object and Cancel Order Object
- \* The Order Summary object and Change Order object
- \* A Return Order object and Change Order object
- \* A Cancel Order object and Return Order object

The objects that will be created in Order Management when a customer orders a product through B2C Commerce but changes the quantity ordered after the Order Summary record is created in Order Management, and then returns one of the products are:

A Return Order object. A Return Order is a record that represents a return request for an order or part of an order. A Return Order has a lookup relationship to both Order Summary and Change Order objects, and it contains information such as the return reason, status, date, etc.

A Change Order object. A Change Order is a record that represents a change request for an order or part of an order. A Change Order has a lookup relationship to the Order Summary object, and it contains information such as the change type, status, date, etc.

Verified Reference: [https://help.salesforce.com/s/articleView?id=sf.order\\_management\\_return\\_order.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.order_management_return_order.htm&type=5)  
[https://help.salesforce.com/s/articleView?id=sf.order\\_management\\_change\\_order.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.order_management_change_order.htm&type=5)

**NO.61** An administrator suspects that recent changes to a flow have created a defect. The administrator wants to test the flow with input data that they believe will cause the error. What can the developer do next?

- \* Open the Flow and select Attach to Live Session. Provide the Session Id. Select Attach
- \* Open the Flow, Select Debug, Provide the input values, Select Run
- \* Open the Flow, Select Debug with inputs. Provide the input values, select Run
- \* Open the Flow and select Attach to Live Session and Provide the Order Number

Explanation

Debugging a flow with input data allows the administrator to test the flow with specific values and see how the flow behaves. The Debug with inputs option is available in the Flow Builder toolbar and lets the administrator provide input values for each flow variable before running the flow. Verified References:

[https://help.salesforce.com/s/articleView?id=sf.flow\\_builder\\_debug.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.flow_builder_debug.htm&type=5)

**NO.62** What type of relationship exists between FulfillmentOrder and Location?

- \* One-to-One Lookup (Location) FulfilledFrom Location
- \* Junction (Many to Many)
- \* Many-to-One Lookup (Location) Fulfilled from Location Id
- \* One-to-Many Lookup (Location) FulfilledFrom Location Id

The type of relationship that exists between FulfillmentOrder and Location is Many-to-One Lookup (Location) FulfilledFrom Location Id. A Lookup field is a type of custom field that creates a relationship between two objects, but does not support rollup summary fields. A Many-to-One relationship means that many child records can be related to one parent record, but not vice versa. In this case, a FulfillmentOrder has a Lookup field named FulfilledFrom Location Id that references a Location record. A Location is a record that represents a physical location from which order product items are fulfilled, such as warehouses and retail stores. A Location can have many FulfillmentOrders associated with it, but a FulfillmentOrder can only have one Location. Verified Reference: [https://help.salesforce.com/s/articleView?id=sf.custom\\_field\\_types.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.custom_field_types.htm&type=5)  
[https://help.salesforce.com/s/articleView?id=sf.order\\_management\\_location.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.order_management_location.htm&type=5)

**NO.63** The Ensure Funds process works on which set of Order Items?

- \* Only the items with a status of Waiting Payment
- \* Only the items on the Fulfillment Order passed into the Ensure Funds method
- \* All Items within a delivery group

- \* All Sales Order Items
- \* Only the items passed into the Ensure Funds method

Explanation

The Ensure Funds process works on only the items passed into the Ensure Funds method. This method is a flow core action that verifies that there are enough funds available for each Order Item passed into it, and updates their payment status accordingly. The administrator can pass any Order Items into this method, regardless of their status or delivery group. Verified

References: [https://help.salesforce.com/s/articleView?id=sf.flow\\_ref\\_elements\\_om\\_actions\\_ensure\\_funds\\_async](https://help.salesforce.com/s/articleView?id=sf.flow_ref_elements_om_actions_ensure_funds_async)

**NO.64** Universal Containers (UC) is evaluating Salesforce Order Management for managing its overarching process because their current system is written mostly in Apex code and has proved difficult to modify, deploy and debug. What are three advantages of using Flow Builder vs writing Apex code to manage the main flow of Order data?

- \* It allows for non-coding members of staff to contribute suggestions for optimizations and better overall customer experience
- \* The admin can attach a debugger to live customer sessions
- \* It will notify the admin before a third party integration's data interface has changed
- \* The admin can easily debug specific business cases visually.
- \* Because it is visual it is also self-documenting as changes are made

Explanation

Three advantages of using Flow Builder vs writing Apex code to manage the main flow of Order data are:

The admin can attach a debugger to live customer sessions. This allows the admin to monitor and troubleshoot the flow execution in real time, without affecting the customer experience or data integrity.

The admin can easily debug specific business cases visually. This allows the admin to test the flow with different input values and see how the flow behaves in a graphical interface, without writing any code.

Because it is visual it is also self-documenting as changes are made. This allows the admin to easily understand and maintain the flow logic, as well as track the changes and versions of the flow.

Verified References: [https://help.salesforce.com/s/articleView?id=sf.flow\\_builder\\_debug.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.flow_builder_debug.htm&type=5)

[https://help.salesforce.com/s/articleView?id=sf.flow\\_builder.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.flow_builder.htm&type=5)

**NO.65** An administrator is tasked to utilize a Product Price Book which is managed on an external platform. How can the administrator meet this requirement?

- \* Create an External Data Source in Setup which references the external platform where the Pricebook is held
- \* Go to Setup. Order settings, and select Enable Optional Price Books for Orders
- \* This is not possible, all Products require a Pricebook Entry
- \* Edit the Product page layout to make the Pricebook field not require

Explanation

The best way for the administrator to meet this requirement is to create an External Data Source in Setup that references the external platform where the Pricebook is held. An External Data Source is a type of metadata that defines the connection and authentication information for an external system that stores data outside of Salesforce. The administrator can create an External Data Source using the Lightning Connect OData 2.0 or

4.0 adapters, which support read-only access to data in relational databases. This way, the administrator can access the Product Price Book data from the external platform without importing it into Salesforce. Verified

References: [https://help.salesforce.com/s/articleView?id=sf.external\\_object\\_overview.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.external_object_overview.htm&type=5)

**NO.66** The Ensure Funds process works on which set of Order Items?

- \* Only the items with a status of Waiting Payment
- \* Only the items on the Fulfillment Order passed into the Ensure Funds method
- \* All Items within a delivery group
- \* All Sales Order Items
- \* Only the items passed into the Ensure Funds method

The Ensure Funds process works on only the items passed into the Ensure Funds method. This method is a flow core action that verifies that there are enough funds available for each Order Item passed into it, and updates their payment status accordingly. The administrator can pass any Order Items into this method, regardless of their status or delivery group. Verified Reference:

[https://help.salesforce.com/s/articleView?id=sf.flow\\_ref\\_elements\\_om\\_actions\\_ensure\\_funds\\_async.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.flow_ref_elements_om_actions_ensure_funds_async.htm&type=5)

**NO.67** Which data type is the Status field on an Order Summary object?

- \* Picklist
- \* String
- \* Text
- \* Number

The Status field on an Order Summary object is a picklist data type. A picklist is a field that allows users to select one value from a predefined list of values. The Status field on an Order Summary object indicates the current state of the order, such as Draft, Activated, Completed, or Cancelled. The values for the Status field are defined in the Order Status picklist field on the Order object. Reference: Order Management Objects, [Picklist Fields]

**NO.68** An administrator needs to send an Outbound Message to an external accounting system whenever a Fulfillment Order is created. What is the best practice to create this functionality?

- \* Create a Process Builder
- \* Create a Flow
- \* Create an Apex Trigger
- \* Create a Workflow Rule

The best practice to create this functionality is to use a Process Builder. A Process Builder is a declarative tool that allows administrators to automate business processes based on certain criteria and actions. The administrator can create a Process Builder that triggers when a Fulfillment Order is created, and then executes an Outbound Message action that sends the information to the external accounting system. Verified Reference: [https://help.salesforce.com/s/articleView?id=sf.process\\_overview.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.process_overview.htm&type=5)  
[https://help.salesforce.com/s/articleView?id=sf.process\\_action\\_outbound\\_message.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.process_action_outbound_message.htm&type=5)

**Order-Management-Administrator certification guide Q&A from Training Expert DumpsMaterials:**

<https://www.dumpsmaterials.com/Order-Management-Administrator-real-torrent.html>