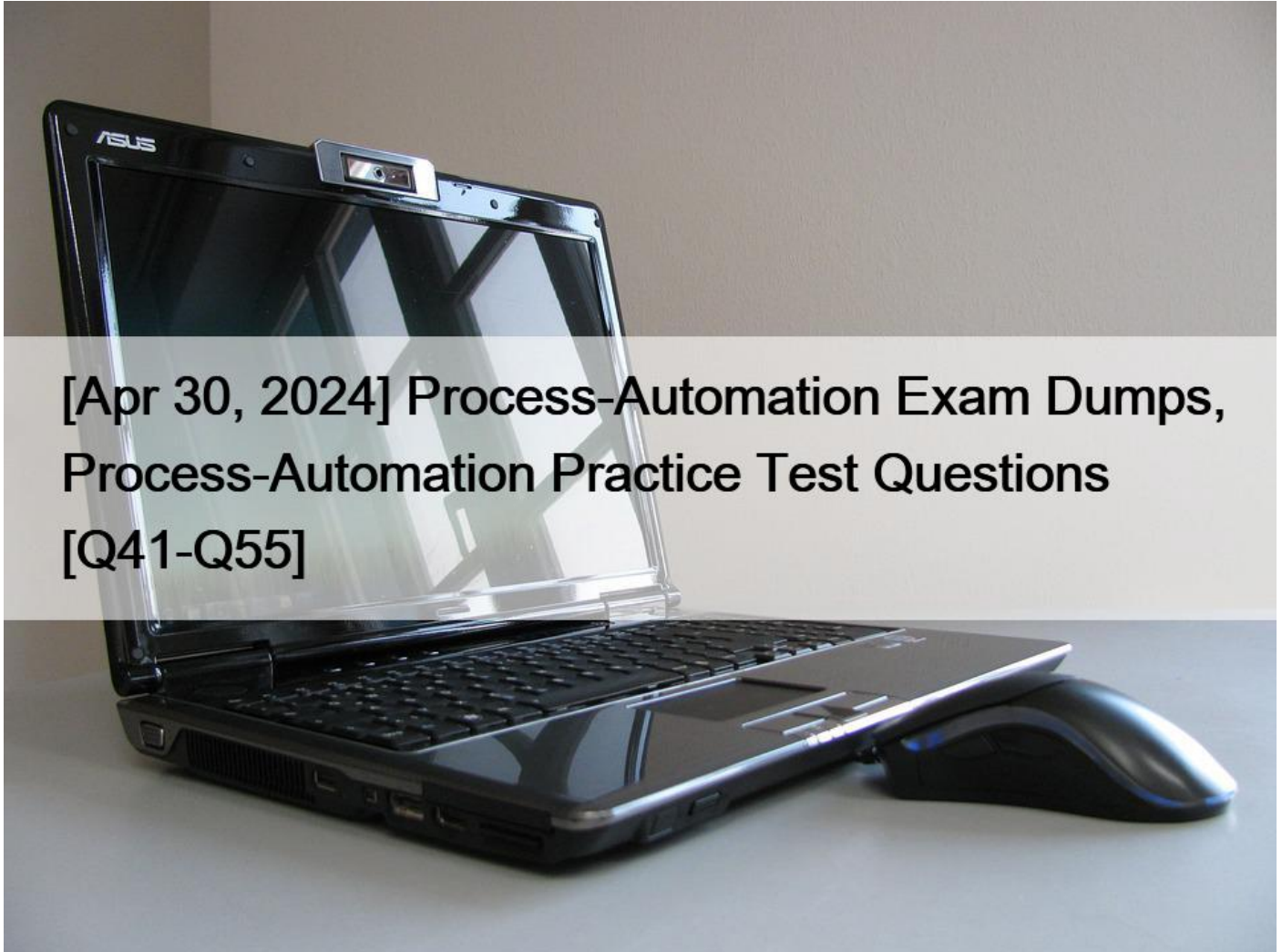


## [Apr 30, 2024 Process-Automation Exam Dumps, Process-Automation Practice Test Questions [Q41-Q55]



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Free Process-Automation Study Guides Exam Questions and Answer

Salesforce Process Automation Accredited Professional Certification Exam is an advanced-level certification that demonstrates your knowledge and skills in Salesforce's process automation tools. Salesforce Process Automation Accredited Professional certification is highly valued in the job market and can help you enhance your career prospects and increase your earning potential. To prepare for the exam, you should have hands-on experience with Salesforce's process automation tools and a strong understanding of Salesforce's data model, security model, and user interface.

**NO.41** What is a flow interview?

- \* Questions posed by flow designer to potential flow users.
- \* A flow that takes the same path as the original flow.

- \* Instance of a flow.
- \* Connection or interlink between two to more internal elements of a flow.

**NO.42** If an admin distributes a flow on an Account record page, how can the admin pass the account's ID into the flow?

- \* By checking 'Available for input'; checkbox.
- \* By checking 'Available for output'; checkbox.
- \* By using 'Get Record';,
- \* By selecting 'Allow multiple values';.

**NO.43** Which tools are included with the Lightning Flow product?

- \* Lightning Experience and Flow Builder
- \* Process Builder, Flow Builder, and Approvals
- \* Process Builder and Flow Builder
- \* Lightning App Builder and Process Builder

Lightning Flow encompasses several tools designed to automate business processes in Salesforce, including Process Builder, Flow Builder, and Approvals. Process Builder is ideal for creating automated processes based on record changes. Flow Builder provides a more comprehensive platform for building complex workflows with conditional logic and user interactions. Approvals are used to automate the approval process, allowing for record approval requests and tracking. Together, these tools provide a robust set of options for automating business processes within Salesforce. Reference: Salesforce Help 'Lightning Flow

**NO.44** What are two valid trigger invocation conditions when creating a trigger that invokes a record-based process?

- \* When a new record is created.
- \* When a record is deleted.
- \* When a record is shared.
- \* When a record is updated.

Valid trigger invocation conditions for a record-based process are when a new record is created (A) and when a record is updated (D). These conditions allow processes to run in response to changes in record data, enabling automation of tasks based on record lifecycle events. Salesforce's process automation tools, such as Process Builder and Flow, provide the capability to specify these trigger conditions as part of their configuration. Reference: Salesforce Help Documentation on Process Builder and Flow

**NO.45** What should be avoided within the loop when working web flows?

- \* Executing actions like creating or updating records
- \* Displaying data to the user
- \* Assignment new values to variables.
- \* Nesting another loop.

When working with loops in Salesforce flows, it's recommended to avoid nesting another loop within a loop (D). Nested loops can significantly increase the complexity and processing time of the flow, potentially leading to performance issues. Instead, it's advisable to design the flow in a way that minimizes the need for nested loops, possibly by restructuring the flow's logic or using collections to handle bulk operations more efficiently. Reference: Salesforce Help Documentation on Flow Best Practices.

**NO.46** Northern Trail Outfitters (NTO) is looking to build an app for its logistics team where users will be able to submit inventory refill requests. The current manual process involves filling out a long form containing many fields. NTO is planning to replace the current process with Flows. Users frequently change field values as they are filling out the form. What should NTO keep in mind about letting users go backward in the Flow to make updates to field values?

- \* Allow Navigation; needs to be set to TRUE on the Flow.
  - \* Only users with 'Navigate Flows'; permission can navigate to previous screens.
  - \* Letting users navigate from the later screen to the previous screen could result in duplicates.
  - \* Once the user navigates to previous screen, all field values on the current screen will be lost and will need to be repopulated.
- To enable users to navigate backward in a Flow and update field values, the 'Allow Navigation'; setting must be

enabled in the Flow's configuration. This allows users to move between screens without losing the information they've entered, improving the user experience when filling out forms or completing processes that require multiple steps. Reference: [Salesforce Help](#); [Configure Screen Flow Navigation](#)

**NO.47** Which of the following are true regarding the Lead Conversion process? Choose two

- \* An Account is created if one with the same name is not found
- \* A Contact is created if one with the same name is not found
- \* An Opportunity is always created
- \* Custom Lead fields can be inserted into standard or custom Account, Contact or Opportunity fields.

**NO.48** Which three options are appropriate to distribute as a flow in a Site or a Portal instead of a Salesforce org?

- \* A survey to collect feedback on new products.
- \* A guided script for service reps to follow when customers lose their credit card.
- \* An interest form for an upcoming conference.
- \* A partner-sourced lead conversion wizard for internal Sales team.
- \* A new product registration form.

Flows that are suitable for distribution in a Site or a Portal, rather than within a Salesforce org, include those intended for external users, such as customers or partners. Examples include a survey to collect feedback on new products, an interest form for an upcoming conference, and a new product registration form. These types of flows are designed to gather information or provide services to users who do not have access to the internal Salesforce org. Reference: [Salesforce Help](#); [Distribute Flows to Customers and Partners](#)

**NO.49** To run flows, a user must have which permission?

- \* Manage Flows
- \* Flow User
- \* Run Flows
- \* View Screen Flows

To run flows, a user must have the [Run Flows](#) permission (C). This permission enables users to execute flows within the Salesforce environment, allowing them to participate in automated processes and interact with flows as designed by the flow creators or administrators. Reference: [Salesforce Help Documentation on User Permissions and Access to Flows](#).

**NO.50** Which global variable contains the record's values immediately before the flow users run?

- \* \$Flow
- \* \$Record
- \* \$RIORVALUE Formula Field
- \* \$Record\_\_Prior

**NO.51** In which three ways can a flow designer distribute flows that involve user interaction?

- \* Field Portal Mobile App
- \* Lightning pages
- \* Flow actions
- \* Custom Lightning web components
- \* Microservice Frame

**NO.52** The Salesforce Admin needs to automate a process that sends an approval request to the VP of Sales for any account record that changes from Prospect to New Customer. What process automation capabilities would the Admin use to meet this requirement?

- \* Use an Apex Trigger to change the Account field value from [Prospect](#) to [Customer](#); and email the Account Owner as a reminder to get an approval from their Manager.
- \* Use a Record Trigger Flow to change the Account field value from [Prospect](#) to [Customer](#); and email the Account Owner.

- \* Use a Flow to update the field and trigger on Approval Process to notify the VP of Sales.
- \* Use a Process to monitor a changed field value on the Account object from prospect to customer; and an action to submit the record to an Approval Process

**NO.53** Which three Process Automation Settings can be found in Setup?

- \* Let Administrators resume flows with pending actions
- \* Let users select run-as another user
- \* Let users pause flows
- \* Let users resume shared flow interviews
- \* Let Administrators debug flows as other users

In Salesforce Setup, three Process Automation Settings that can be found are: A) Let Administrators resume flows with pending actions, C) Let users pause flows, and D) Let users resume shared flow interviews. These settings provide flexibility in how flows are managed and interacted with, offering capabilities such as pausing, resuming, and sharing flow interviews among users and administrators. Reference: Salesforce Setup Documentation on Process Automation Settings.

**NO.54** Salesforce Administrator would like to build a process to ask customers ten different questions when on a call with marketing users. Questions are based on the country and account language preference if the prospect is already a customer. How could the Administrator meet this requirement?

- \* Write Apex code to show the questions automatically.
- \* Create a process builder to display questions based on country and language.
- \* Create a custom object for Questions and another object for answers, then use LWC to display questions dynamically.
- \* Create a flow to display questions based on country and language.

To ask customers different questions based on the country and account language preference, the Administrator could create a flow (D). A flow can dynamically display questions based on criteria such as country and language, making it an ideal solution for interactive questioning during calls with marketing users. This approach leverages the power of Salesforce Flow to handle complex logic and user interactions without the need for custom code or external objects. Reference: Salesforce Help Documentation on Flow Builder.

**NO.55** An administrator wants to route an employee's time-off request to their manager for approval. Which tool should the administrator use?

- \* Process Builder
- \* Flow Builder
- \* Workflow Rules
- \* Approvals

The Salesforce Process Automation Accredited Professional certification exam is designed to test the candidate's knowledge and skills in process automation. It covers topics such as automation tools, data validation, and record updates. It also tests the candidate's ability to create and manage complex workflows, automate business processes, and troubleshoot issues related to automation.

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