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NEW QUESTION 52

Universal Containers uses a custom object called Candidates to track information about people who are being recruited for jobs within the company. When an employee refers a recruiting candidate, that employee should have access to the Candidate record; however, only HR users should be able to view, edit, and report on the Salary field.

What action should be recommended for controlling who can view the Salary field?
* Create and assign separate Candidate page layouts for general employee users and HR users.
* Restrict access to the “Salary” field for general employee users using field-level security.
* Create and assign separate Candidate record types for general employee users and HR users.
* Restrict access to the “Salary” field for general employee users using custom sharing settings.

NEW QUESTION 53

UVC sells to three different types of organizations. Partner, Enterprise, and Small Business. Some of the information collected about each organization overlaps; however, there are also unique attributes to each type of organization that need to be tracked, some of which are required. What Solution meets these requirements?

* Three Account record types, each with its own page layout to display the relevant fields for that type of organization
* Three custom objects for the three organization types, each with custom fields that pertain to that type of organization
* A Partner Community for partner organization records, and two lead record types for Enterprise and Small Business organizations
* Three different sections on an Account page layout, with each section displaying the relevant fields for that organization.

NEW QUESTION 54

UVC’s CFO has asked that all deals with more than a 40% discount get automatically sent to the VP of Finance. He will review these deals without the sales rep needing to take action. Which two ways can this be accomplished without building code? Choose two answer

* Launch a new approval process that has automatic submission enabled as an initial submission action
* Create a new process with a submit for approval action to automatically submit deals for approval
* Create a new approval process that has automatic submission enabled in the entry criteria
* Launch a flow that uses the submit for approval action to submit deals for approval

NEW QUESTION 55

Universal Containers created a custom object called Component to capture details about products sold.

What approach should an app builder take to show Component as a related list on Product?

* Create a master-detail relationship on Product to Component. Add the Component related list to the Product page layout.
* Create a junction object to relate Component and Product. Add the Component related list to the Product page layout.
* Create a roll-up on Product. Add the Component related list to the Product page layout.
* Create a lookup relationship on Component to Product. Add the Component related list to the Product page layout.

To show Component as a related list on Product, a lookup relationship on Component to Product should be created. A lookup relationship creates a loose association between two objects and allows users to relate records from one object to another. A lookup relationship also allows users to add the related list of the child object to the parent object’s page layout.

NEW QUESTION 56

Cloud Kicks (CK) keeps track of its shoe inventory in Salesforce. When an order’s status is changed to Activated, the inventory for the ordered shoe is reduced. At that point, a SOAP web service on the CK website must be called so that the website is updated to display the correct inventory amount for the shoe.

What should an app builder use to communicate to the CK web service when a shoe’s inventory has changed?

* After-Save Record-Triggered flow
* Before-Save Record-Triggered flow
* Process Builder
* Workflow rule

To communicate to the CK web service when a shoe’s inventory has changed, an app builder should use an after-save record-triggered flow. An after-save record-triggered flow is a type of flow that runs after a record is saved and can perform actions such as updating related records, sending emails, calling external services, etc. An after-save record-triggered flow can use an Apex action to invoke a SOAP web service using a WSDL file. [Source]

NEW QUESTION 57

Select the data types that are supported by formula fields. (Choose three.)

* Percent
* Currency
* Email
* Phone
* Text

NEW QUESTION 58

Universal Containers would like to collaborate with its customers within Salesforce, and has decided to enable the “Allow Customer Invitations” Chatter setting. What permission is granted to Customers when invited to ChatterGroup?
* The ability to invite members to groups of which they are a member
* The ability to @mention accounts of which they are a contact.
* The ability to request access to public groups
* The ability to interact with members of their groups
Customers who are invited to Chatter groups can only interact with members of their groups. They cannot invite other members, @mention accounts, or request access to public groups

NEW QUESTION 59

The app builder needs to change the data types of new custom fields. The app builder is not able to delete and recreate any of the fields, nor modify any apex code. Which data type change will require the app builder to perform the additional steps in order to retain existing functionalities?
* Changing the data type of a field used in an apex class from number to text.
* Changing the data type of a field used in a report from a text to an encrypted field
* Changing the data type of a field used as an external id from number to text.
* Changing the data type of a field used in lead conversion from number to text
Changing the data type of a field used in an apex class from number to text will require the app builder to perform additional steps in order to retain existing functionalities. This is because changing the data type of a field may affect the apex code that references or manipulates the field value, and may cause compilation errors or unexpected results. The app builder will need to update the apex code to handle the new data type and ensure that the logic and calculations are still correct. Option B is incorrect because changing the data type of a field used in a report from a text to an encrypted field will not require additional steps, as encrypted fields can still be used in reports with some limitations. Option C is incorrect because changing the data type of a field used as an external id from number to text will not require additional steps, as external id fields can be either number or text. Option D is incorrect because changing the data type of a field used in lead conversion from number to text will not require additional steps, as lead conversion fields can be mapped regardless of their data types.

NEW QUESTION 60

What is true regarding changing the field type of a rich text area?
* It is not possible to change the field type of a rich text area.
* Rich text area fields can be converted but only to a long text area field type.
* Images in a rich text area are deleted when the field type is converted.
* Rich text area fields can be converted to a text area field type but data may be truncate.

NEW QUESTION 61

An app builder is creating a Lightning record page and has added Mobile & Lightning Actions to the page layout.

What two components could be included on the layout to display the actions?

Choose 2 answers
* Highlights panel
* Chatter
* Activities
* Path

NEW QUESTION 62

Universal Containers is expecting impacts to operations due to increased demand. The executive team will be reaching out to current customers and want to see the number of open cases for the account and parent account.

Which two tools could an app builder combine to display the number of open cases on the account page?

Choose 2 answers
* Flow
* Workflow
* Approval Process
* Process Builder

NEW QUESTION 63

Which three statements are true about Master-Detail relationships? (Choose three.)
* You can’t convert it if there is a roll-up summary field.
* Converting a look-up to master detail changes the OWD to Controlled by Parent.
* A look-up can be converted to a master detail if there are existing records with null values.
* SF displays a waiting page after you request to change a master detail to a look-up or vice versa.

NEW QUESTION 64

What is a true statement in regards to managing access to reports and dashboards? Choose 2 answers
* Users with the “Manage Public Reports” permission can organize reports by creating custom report folders and sending invitations to users to access them.
* Users must have certain permissions to access public, hidden, or shared folder.
* Users with the “Manage Public Reports” and “Create and Customize Reports” permissions can create custom reports that all users can view.
* Users that want to grant access to personal folders can manually share a personal folder with a user or public group.

NEW QUESTION 65

the services manager would like to highlight case age. When a case is new, they would like to see a green flag on the case record. The flag should be yellow if the case is still open after one day. Tha flag should be red when cases are open after three days. Which two options should an app builder use to implement this requirements? Choose 2
* Image
* Formula field
* Quick action
* VLOOKUP

NEW QUESTION 66

The Training team at Universal Containers uses a custom Training object to track their customer trainings. An app builder needs to create a relationship between the Training object and the related Students’ record. A private sharing model is in place for both Students and Training.

Which two statements are true when creating a Student Lookup field on the Training object? (Choose two.)
* On Training record, the Student Lookup field can be made optional.
* On Student record, users can set on Roll-up summary field on Training records.
* On Training record, users can only delete Students, if they have access to it.
* Cross-object field updates between Training and Student records are not supported.

NEW QUESTION 67

Accounts at Universal Containers are currently readable by all users but editable only by their owners. Management wants to designate some Accounts as VIP Accounts. Only Account owners should have read access to these VIP accounts.

Which two actions should an app builder take to meet the requirements?

Choose 2 answers
* Implement a sharing rule.
* Configure a permission set.
* Set up an Account Team.
* Change organization-wide defaults.

NEW QUESTION 68

Which of the following cannot be done via a Workflow?
* Create an Outbound Message
* Create an Event
* Create an E-mail Alert
* Create a Task

NEW QUESTION 69

Universal Containers requires e-mails to be sent to additional recipients when a workflow e-mail alert is triggered from the case object.

Which two field types need to be added to the case object to allow additional recipients on the e-mail alert? (Choose two.)
* Text field
* E-mail field
* Lookup field
* Formula field

NEW QUESTION 70

Representatives at Universal Containers use Salesforce to record information for leads. When new prospects are added, an outbound message is sent to SAP with lead’s information. Which automation process will accomplish this without writing any code?
* Create a process using Lightning Process Builder to send the outbound message.
* Create a Workflow Rule with an outbound message as the action
* Use Visual Workflow to create a wizard that will send an outbound message.
* Design an Approval Process that sends an outbound message upon arrival.

NEW QUESTION 71

Universal Containers wants users to have access to the pricing guidelines document when viewing a Contract related to an Account.

What feature should an app builder use to create easy access to the document?
* Quick Action on the Contracts object
* Quick Action on the Account object
* A custom detail page link on the Account object
* A custom detail page link on the Contract object

NEW QUESTION 72

Cloud Kicks has leads owned by users and queues. The sales manager wants the status to change to working when a user takes ownership.

What does an app builder need to have in the criteria to ensure the process runs without error?
* BEGINS([Lead].OwnerId, ,,005″)
* [Lead].Owner:User.Role Is Null = False
* [Lead].Owner:Queue.OwnerId Is Null = True
* NOT(ISBLANK([Lead].OwnerId))

The app builder needs to have NOT(ISBLANK([Lead].OwnerId)) in the criteria to ensure the process runs without error. This formula checks if the OwnerId field on the Lead object is not blank, which means that the lead is owned by a user or a queue. This will prevent the process from running on leads that are not owned by anyone, which could cause an error. Option A, B, and C are not formulas that can ensure the process runs without error.

NEW QUESTION 73

You can secure data at the organization level, using all of these methods, except __________.
* Limit Login IP addresses
* Limit Login Hours
* Set password policies
* Use hardware token

NEW QUESTION 74

Which two features can extend record access beyond the organization-wide defaults?
* Dynamic role hierarchy
* Criteria-based sharing rules
* Owner-based sharing rules
* Public or private groups

NEW QUESTION 75

An app builder has a custom component they want to make available on the utility bar, but the component is unavailable.

How should the component be tagged?
* For use on record pages.
* For use in Lightning App Builder.
* For use on the utility bar.
* For use in App Manager.

For use on the utility bar. This is correct because the component must have this tag in order to be available on the utility bar. The other tags are not relevant for this requirement.

NEW QUESTION 76

What option is available to an App Builder when defining an object-specific Create Record custom action? Choose 2 answers
* Pre-Defining field values on the target object.
* Redirecting the end user to the detail page of the target object
* Specifying the fields and layout of the action.
* Allowing the end user to choose the record type