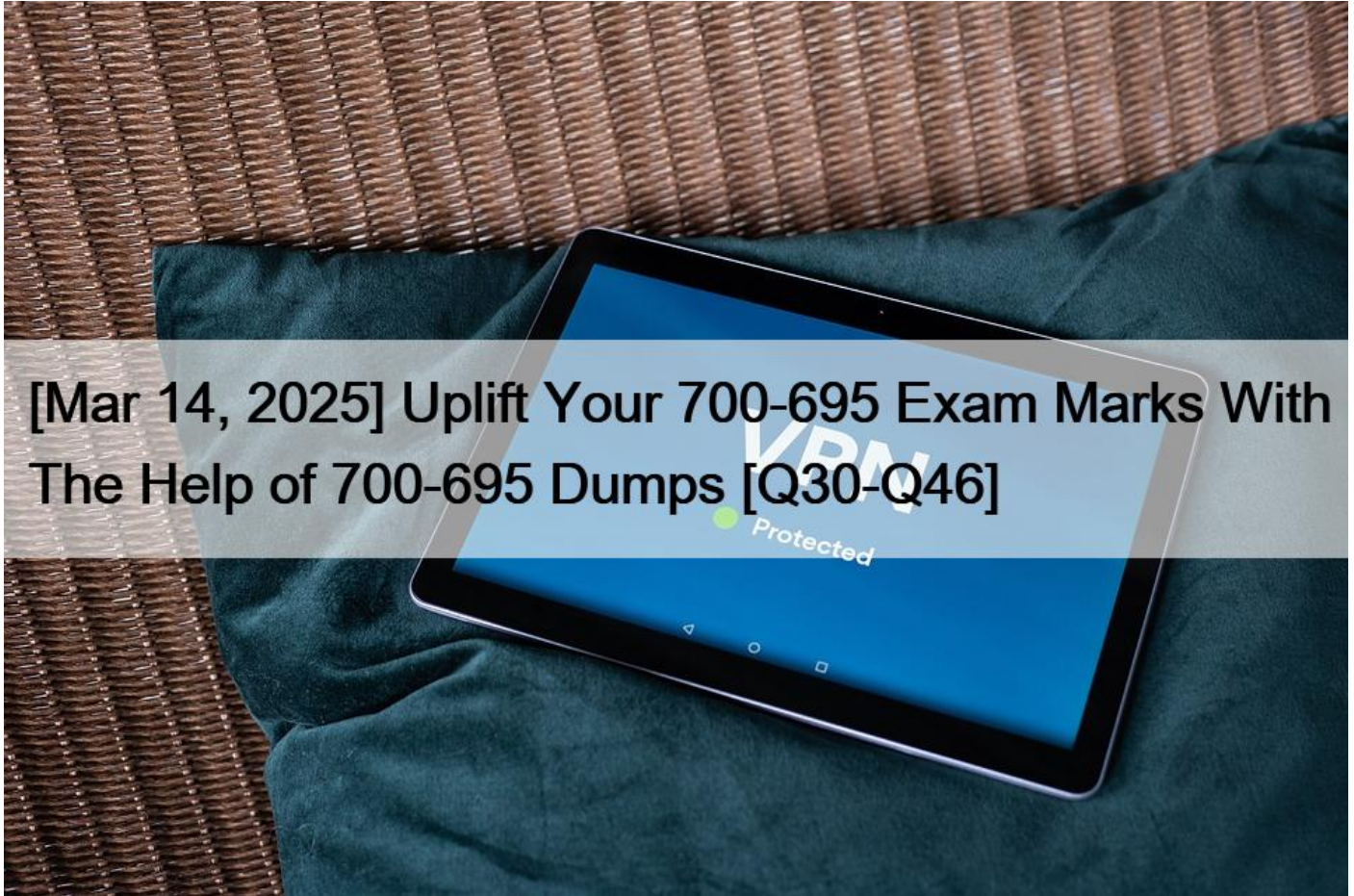


## [Mar 14, 2025 Uplift Your 700-695 Exam Marks With The Help of 700-695 Dumps [Q30-Q46]



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Cisco Collaboration SaaS Authorization for PreSales Engineer exam consists of 60 multiple-choice questions and has a time limit of 90 minutes. 700-695 exam covers a range of topics, including Cisco Collaboration SaaS solutions, customer requirements, and solution design. Candidates are expected to have a solid understanding of Cisco Collaboration SaaS solutions and how they can be customized to meet the needs of different customers.

**NO.30** What are the primary types of Smart Accounts?

- \* Licenses, Resale
- \* Try and Buy, Licenses
- \* Holding. Try and Buy
- \* Holding. Customer

The primary types of Smart Accounts in Cisco are Holding and Customer.

Holding Accounts are typically used by partners or distributors to manage and allocate licenses or entitlements to their customers.

Customer Accounts are directly associated with end-user organizations that use Cisco products and services, enabling them to manage their licenses and entitlements effectively.

Smart Accounts streamline the management and deployment of Cisco licenses, providing a central repository to handle all license-related activities across different customer environments.

**NO.31** What are two features of Cisco video room systems? (Choose two.)

- \* call control registration
- \* audio troubleshooting
- \* 3D projection
- \* Intelligent view
- \* speaker tracking

Cisco video room systems, such as the Cisco Webex Room Kit series, offer several advanced features designed to enhance the video conferencing experience. Two of these key features are:

**Intelligent View:** This feature allows the system to automatically adjust the camera view to focus on active participants in the room. It uses AI-driven technology to create an optimal framing of the meeting participants, ensuring that everyone in the room is visible and appropriately framed on screen.

**Speaker Tracking:** This feature enables the system to automatically detect and focus on the person currently speaking. The camera intelligently tracks the speaker's location in the room and adjusts the view accordingly, enhancing the natural flow of conversation during video meetings.

These features contribute to a more immersive and engaging meeting experience, ensuring that remote participants can clearly see and follow the discussion.

**NO.32** Which percentage of knowledge workers can the customer grow under the Cisco Flex Enterprise Agreement for Webex Calling?

- \* 20%
- \* 30%
- \* 40%
- \* 50%

Under the Cisco Flex Enterprise Agreement for Webex Calling, customers can grow their number of knowledge workers by up to 30% without incurring additional charges. This flexibility allows organizations to scale up their workforce and collaboration capabilities smoothly, accommodating business growth within a set percentage.

Cisco Reference

Details on the Flex Enterprise Agreement and its terms for growth and scaling can be found in Cisco's official subscription and pricing documents.

**NO.33** Where should an administrator set up Auto Attendant for Webex Calling in Control Hub?

- \* from the customer view in <https://features.webex.com>, navigate to Auto Attendant
- \* from the customer view in <https://admin.webex.com>, navigate to Services > Meetings > Features
- \* from the customer view in <https://controlhub.calling.com>, navigate to Services > Meetings > Calling
- \* from the customer view in <https://admin.webex.com>, navigate to Services > Calling > Features

To set up Auto Attendant for Webex Calling in Control Hub, the administrator should:

Go to the customer view at <https://admin.webex.com>.

Navigate to Services > Calling > Features.

From there, you can configure Auto Attendant settings, such as call routing, menu options, greetings, and other automated call-handling features.

Cisco Reference

The Control Hub administrator guide provides step-by-step instructions for setting up and managing the Auto Attendant feature in Webex Calling.

**NO.34** How is Cisco Software Support (SWSS) basic available?

- \* SWSS is exclusively available for data center customers.
- \* SWSS is included in all Flex Plan subscriptions.
- \* SWSS is available as an add-on for all customers.
- \* SWSS is exclusively available for enterprise customers.

Cisco Software Support Service (SWSS) Basic is a foundational support option that provides access to software updates and technical support for Cisco products. SWSS Basic is included in all Cisco Collaboration Flex Plan subscriptions. This means that any customer who subscribes to the Flex Plan automatically receives basic software support services, which include software updates, upgrades, and access to Cisco's Technical Assistance Center (TAC).

Cisco Reference

Detailed information can be found in Cisco's subscription and software support documentation that covers the Flex Plan inclusions.

**NO.35** How do compliance and security relate?

- \* Compliance does not guarantee security but it is a key factor to consider.
- \* Compliance has no effect on security.
- \* Compliance is only important for IT administrators.
- \* Compliance guarantees security.

Compliance and security are related but distinct concepts. Compliance refers to adhering to specific regulations, standards, and policies, which may include security requirements, while security involves protecting data and systems from threats and vulnerabilities. Compliance does not guarantee security because it is typically focused on meeting baseline regulatory requirements, which might not address all potential security risks. However, compliance is a key factor in ensuring that fundamental security measures are in place.

For example, compliance with standards like GDPR or HIPAA involves specific security practices, such as data encryption and access controls, which help improve an organization's overall security posture but do not cover all possible threats.

**NO.36** What are the buying models for Meetings in the Cisco Collaboration Flex Plan?

- \* Meetings is not available on the Collaboration Flex Plan
- \* Enterprise Agreement, Active User, and Named User
- \* Named User and Active User only
- \* Enterprise Agreement only

The Cisco Collaboration Flex Plan provides three main buying models for Webex Meetings:

**Enterprise Agreement:** This model allows organizations to cover all users with a single agreement, simplifying management and ensuring predictable costs.

**Active User:** In this model, charges are based on the number of active users per month, which is beneficial for organizations with fluctuating usage patterns.

**Named User:** This model is suitable for organizations that want to purchase licenses for specific individuals who will use Webex Meetings regularly.

These flexible purchasing options enable organizations to choose the model that best aligns with their usage patterns, budget, and collaboration needs.

**NO.37** Which solution is part of the Cisco Webex Suite?

- \* Storing
- \* Training
- \* Calling
- \* Routing

The Cisco Webex Suite includes several key solutions for unified communications, collaboration, and meetings. One of these solutions is Webex Calling, which offers cloud-based calling features to enable organizations to replace traditional phone systems with a cloud-based alternative. It integrates with other Webex services to provide a comprehensive collaboration experience.

Cisco Reference

Information on Webex Suite solutions, including Webex Calling, can be found in Cisco's Webex documentation and product descriptions.

**NO.38** What is required to provision a customer in Control Hub initially?

- \* Location, Contacts, Phone Numbers, License Counts
- \* Site Name, Site Address, Contact, Phone Numbers, License Counts
- \* Site, Contacts, Phone Numbers, License Counts
- \* Contacts, Phone Numbers, License Counts

To provision a customer initially in Control Hub, the following information is required:

**Site Name:** The name of the customer site.

**Site Address:** The physical address of the customer site.

**Contact Information:** The contact details for the primary administrator or point of contact.

**Phone Numbers:** The phone numbers that will be associated with the customer's Webex Calling service.

**License Counts:** The number of licenses required for the customer based on their expected usage.

These details are necessary to create a customer profile and allocate the appropriate resources and licenses for Webex Calling services.

**NO.39** Which strategy assigns licenses to Webex Calling Sites?

- \* Assign common area licenses to each site according to the end-user needs.
- \* Assign the necessary licenses directly to the enterprise.
- \* Assign common area licenses directly to the enterprise.
- \* Assign the necessary licenses to each site according to the end-user needs.

The strategy to assign licenses to Webex Calling sites involves assigning the necessary licenses to each site according to the

end-user needs. This approach ensures that each location has the appropriate number and type of licenses, such as calling and common area licenses, to meet the specific requirements of the users at that site. It provides flexibility and optimization of resources, ensuring that licenses are effectively utilized.

**NO.40** To whom is development available on the Webex platform?

- \* Development is free for everyone.
- \* Development is dependent on customer status.
- \* Development is dependent on developer status.
- \* Development is pay-per-use.

Development on the Webex platform is free for everyone, which means that any developer or organization can use Webex APIs and SDKs to build custom applications, bots, and integrations. Cisco provides open access to these tools, encouraging developers to create new solutions that enhance collaboration and integrate seamlessly with the Webex ecosystem.

Cisco also offers comprehensive documentation, tutorials, and community support to help developers get started and make the most of the Webex platform capabilities. This approach promotes innovation and the creation of tailored solutions that cater to diverse customer needs.

**NO.41** Which role within an organization has the privilege to see all messages?

- \* Compliance officer
- \* Site Administrator
- \* Message Administrator
- \* Device Administrator

Within an organization, the Compliance Officer has the privilege to see all messages. This role is specifically designed for monitoring and ensuring that communication complies with regulatory requirements and organizational policies. The Compliance Officer has access to all spaces and conversations within Webex to perform these duties.

Cisco Reference

The compliance role and its permissions are detailed in the Cisco Webex Control Hub administration guide.

**NO.42** What is a capability of the User Business Continuity feature?

- \* call forwarding when the group or user's devices are unregistered
- \* call forwarding when the group or user's devices have an away status
- \* call forwarding when the group or user's devices have an unavailable status
- \* call forwarding when the group or user's devices are busy

The User Business Continuity feature in Webex Calling provides the ability to automatically forward calls if a user's device or the entire group's devices become unregistered. This means that if a network issue or device malfunction causes devices to be unregistered from the Webex Calling service, calls can still be redirected to a predetermined alternate number, ensuring continuity of communication.

Cisco Reference

Cisco documentation on Webex Calling Business Continuity explains the scenarios and capabilities of call forwarding when devices are unregistered.

**NO.43** Which two capabilities are native to Webex teams? (Choose two.)

- \* transcribing
- \* call routing
- \* meetings
- \* messaging



\* report generating

The two capabilities that are native to Webex Teams (now Webex App) are:

Meetings (Option C):

Webex Teams has built-in meeting capabilities, allowing users to start, schedule, and join Webex meetings directly from the app. This feature integrates seamlessly with Webex's broader conferencing capabilities.

Messaging (Option D):

Messaging is a core feature of Webex Teams, providing persistent chat capabilities that allow for one-on-one or team conversations, file sharing, and collaboration within spaces.

Cisco Reference

For more information on these native features, refer to the official Cisco Webex Teams documentation, which covers core functionalities such as messaging and meetings.

**NO.44** What is a feature of the Collaboration Flex Plan Value Transfer program?

- \* allows trade-in of eligible perpetual licenses in exchange for a purchase credit on Flex Plan
- \* allows trade-in of IP phones in exchange for a purchase credit on Flex Plan
- \* provides discounting options for Flex Plan during trade-in
- \* provides training credits to the partner during trade-in

The Collaboration Flex Plan Value Transfer program allows customers to trade in eligible perpetual licenses and receive a purchase credit towards the Cisco Collaboration Flex Plan. This feature provides a cost-effective way for customers to transition from a perpetual licensing model to a subscription-based model, enabling them to access the latest Cisco collaboration tools and services. The program is designed to support customers in upgrading their collaboration infrastructure while reducing the financial impact by providing credits for existing investments.

**NO.45** Which functionality do partners have with Cisco Commerce Workspace (CCW)?

- \* quote and transact orders for both traditional resale, subscription, and annuity orders
- \* order only for resale and subscription offers
- \* quote and order resale for product orders
- \* transact orders for distributors

Cisco Commerce Workspace (CCW) provides partners with the functionality to quote and transact orders for a variety of Cisco offerings, including traditional resale, subscription-based services, and annuity orders. This platform allows partners to manage their transactions, configure solutions, and provide pricing and quotes for different types of Cisco products and services.

Cisco Reference

Information on the capabilities of CCW can be found in Cisco's Partner and CCW documentation.

**NO.46** Who defines the Webex Teams retention policy?

- \* Each user defines their own policy.
- \* Each customer's government defines a retention policy.
- \* Each customer defines its own retention policy.
- \* Cisco defines the retention policy.

The Webex Teams retention policy is defined by each customer according to their specific requirements and regulatory obligations. This flexibility allows organizations to set their retention policies, determining how long data such as messages, files, and other content are stored before deletion. This feature helps customers comply with internal policies, legal requirements, and industry

regulations regarding data retention and management.

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